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## > PRICE CUIDE INSIDE

## MONEY

These collectibles make your spirits soar

## Fighter Planes of WWII <br> 1945-1995 SERIES A <br> 

## INSIDE

 Nations Bank Stored Value Card Principles

# ive us your tired, your poor, 

 you huadled-masses.
#### Abstract

MISSION STATEMENT IIOREYCARD COLLELTOR is dedicated to developing and supporting the collector market for telephone and other types of prepaid cards by providing entertainment, news and information for collectors, dealers, issuers, manufacturers and users.


## MURRAY CHURCH

Publisher
murrayc@amospress.com

## TOM WILLIAMS

Editor
tomw@amospress.com

## TERESA WENRICK

Art Director
teresaw@amospress.com

## TERRI SMITH

Circulation Manager
terris@amospress.com
TIM YEDINAK
Advertising Manager
timy@amospress.com

## VICTORIA STONE

Cataloger/Writer
toris@amospress.com
MEG SCHULTZ
Sr. Production Artist
megs@amospress.com

## MARY HOLTHAUS

Administrative Assistant
maryh@amospress.com

## ART BECKER

Senior Contributing $W$ riter
BOB BRILL
STEVE EYER
BRUCE HARMON
Contributing Writers


## 6 That's the Ticket

Transit system moneycards are a challenge to collectors, with some metro systems offering a bewildering array of different cards. Senior contributing writer Art Becker takes a fresh look at some of the collectibles available in the U.S. and overseas.

## 40 Collector Clubs

Phonecard collector clubs can provide a valuable service to their members and help the hobby grow, but different types of clubs have different degrees of success, Bob Brill writes.

## 46 All Phonecards

Images involving the animal kingdom reign supreme on kingdom reign supreme on
phonecards around the world, and there are a lot of different images to collect on this images to collect on this
exciting theme. Staff writer Victoria Stone offers tips on
how to lasso a collection of Victoria Stone offers tips on
how to lasso a collection of animal phonecards.


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## A Matter of Principle

New stored value card principles adopted by NationsBank show the bank intends to keep collectors apprised of the status and availability of their moneycard products.

## Tapping the Networks

Network marketing companies are a growing force in the both the user and collector ends of the phonecard industry. Our new feature talks about the impact of such companies and profiles one of the fastest growing Strategic Telecom Systems.

## Show Stoppers

New York City was the site of Telecard World East '96, and phonecard issuers turned out in full force to offer up a hearty helping of showcards.

## Happy Holidays

A sleighful of holiday-themed phonecards and a couple gift-giving suggestions should help keep collectors in the holiday spirit.

## America's Most Wanted

Readers will notice a big change in this month's AMW. The numbers are gone, but all the information and the top cards' images are still there, including a new Michael Jordan jumbo and the Ameritech set from the Democratic National Convention.

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## WW TE MOEY

IIay you live in interesting times." That line from a recent movie applies to moneycard collecting. Boy, does it ever apply.

One of the most interesting developments is the booming field of network marketing companies, or NMCs. Recent Internet and America Online excursions turned up more than three dozen NMCs with some phonecard involvements.

Network marketing companies by their sheer size and growth rates are likely to have a profound impact on the hobby. From the start, we have adopted the stance that as the number of people who know about phonecards and other kinds of prepaid cards grows, the hobby portion of the industry will grow as well. What better way to stimulate growth in the industry than to have thousands of network marketing representatives selling, using, collecting and promoting the collectability of prepaid phonecards?

In response to the NMC boom, we introduce this month a new regular feature, "Tapping the Networks," Page 8. Our first article looks at Strategic Telecom Systems, one of the fastest-growing network marketing companies. Representatives of Destiny, AmeriVox and other networks shouldn't feel left out -we will strive to cover worthy events for these and other companies as well. In fact, we have been doing so - the "Quik Takes" section of our November issue reported on the launch of AmeriVox's CanaVox operation, as well as the start-up of Dynamic Technologies Inc.

To new NMC representatives or those discovering Moneycard Collector for the first time, welcome!

To find
Moneycard
Collector at a
book store
or newsstand
near you,
please call
1-800-221-3148.

If you want to see an example of a superb way to serve the collectors' market, check out NationsBank's new policy on issuing stored value cards, described on Page 5. The bank has adopted new plans to make basic card information readily available to collectors and has formulated guidelines which spell out clearly how the issues of loaded, unloaded and expired cards will be handled. While we applaud NationsBank's decisions and strongly encourage others to follow suit, we must again voice our opinion on having expiration dates on moneycards, especially stored value cards. People who buy such cards are exchanging one form of currency for another. Currency should not expire.

If you want to see an example of how to hinder the collectors' market, turn to the report on the U.S. Mint Olympic Telecoin Phone Pass cards, Page 38. Cataloguer Tori Stone initially tipped off readers to the situation in December's "Words on Numbers" update. Anytime that a large number of cards - in this case, probably tens of thousands - is unloaded in discount stores for a fraction of the face value, it poses a problem. Collectors who paid face value for the cards should be upset.

A possible bright spot is that as the cards are snapped up and used (they expire Dec. 31 and the fire-sale prices make the phone time a real bargain), they help create a used-card market, and they reduce the number of mint cards. A better course would have been to retrieve and destroy excess cards, thus rewarding the loyalty and patronage of collectors, and ensuring the cards' continued value as collectibles.

IIationsBank has taken steps to ease any collector qualms about how it plans to issue stored value cards.

The bank has
announced the establishment of a collector service "to support an open, free and knowledgeable marketplace for buying, selling and trading new and used NationsBank stored value cards." The bank also has established a set of "Stored Value Card Principles" (see box) that it plans to follow in producing and distributing its stored value cards.
"Many of our customers have told us that they wanted to collect our stored value cards," said Richard F. Shaffner, NationsBank senior vice president. "We want to respond by providing a professional service that our customers and the marketplace can count on for accurate information regarding the production and availability of new and used NationsBank cards."

The NationsBank Collector Service will provide a variety of services to collectors: information about NationsBank cards and designs; card reproductions; and information about how and where new and used cards may be purchased. The service also will promote the sale of new and expired NationsBank cards to dealers and collectors.

NationsBank SVCs include the first VISA Cash card, the series of commemorative VISA Cash cards from the 1996 Summer Olympic Games and the FANCash cards introduced at the 1996 Carolina Panthers home games.

NationsBank, headquartered in Charlotte, N.C., is the fifthlargest banking company in the U.S. Its Card Services division, with more than $\$ 8.3$ billion in outstanding loans, is the 11th largest issuer of VISA and Mastercard credit cards.

## NationsBank Stored Value Card Principles

Card availability

1) Prior to the expiration of any card design, NationsBank will sell only cards of that design that are loaded with their full


NationsBank; \$20 Pilot Card. face value.*
2) After the expiration of any card design, NationsBank will sell only cards of that design that are not fully loaded.* (These cards may be empty or partially used.)
3) Prior to the expiration of any card design, NationsBank may keep various card types in inventory, including: new fully loaded cards, redeemed cards, damaged cards and empty or partially used cards.
4) NationsBank will not maintain an inventory of fully loaded cards after expiration, except for very limited internal purposes. Fully loaded cards remaining in inventory after expiration will be emptied or destroyed.*
5) Expired empty cards may be sold by NationsBank through individual or bulk sales processes that may vary from time to time.
6) At any time before or after the expiration of a particular design, the Bank may decide to destroy unsold cards. In those cases, the Bank will disclose to the marketplace the number of cards destroyed.

## Card production

7) NationsBank will take the steps it deems necessary to ensure that no cards of any given design are produced or distributed in excess of the number disclosed by the Bank for that design. (Any card production errors or overruns will be destroyed by the Bank or by the manufacturer at the factory.)
8) NationsBank never will reprint a disposable card design for which a stated production quantity has been declared.
9) Unless otherwise stated, NationsBank will not intentionally release any proof cards or damaged cards to the public - they will either be retained for internal purposes or destroyed.

## Card information

10) For each card design, NationsBank will make available to the public the following information: - Quantity of cards produced - Information about design and series (if applicable)

- Expiration date - Card distribution information (where, when and how the card was sold)

11) NationsBank will take the steps it deems necessary to ensure that the information provided to the marketplace is up-to-date and accurate.

* An exception was made for the $\$ 20$ pilot cards that expired Sept. 30, 1996. The Bank gave dealers and collectors until Nov. 8, 1996 to buy fully loaded cards, while supplies lasted. Remaining unloaded cards were to be made available to the market only after Nov. 8, 1996.


by Art Becker

Since last we visited rapid transit moneycards ("That's The Ticket," May 1995), technology has taken off like a speeding train, and the number of collectible cards has grown. Smart cards are in use on at least two U.S. transit systems, while others here and abroad continue to use magnetic-stripe technology.

Rapid transit moneycards are a great collectible. A tremendous number of exciting designs and varieties abound, and keeping your eye out for cards is one way to make commuting a bit more pleasant. Finding a lost card with a few dollars left on it is a lot of fun, too.

Transit systems operate on a flat-rate or mileagebased basis, or on a combination of the two, and the debate over which is best probably will outlast the transit systems themselves.

New York City, which boasts America's largest subway system, uses a flat-rate fare - as do Chicago, Boston and Atlanta. A rider buys either a token, or a single- or multi-ride disposable plastic card and can travel to any destination. Mileage-based systems require complicated vending machines, computerized faregates or adjustment windows. The San Diego trolley is an example of a mileage-based variation that is barrier-free, eliminating the expense of faregates. It is based on the honor system and assumes that riders have paid. Roving ticket inspectors keep patrons honest.

New York City magnetic-stripe moneycards, or MetroCards, were first used by the Metropolitan Transport Authority in 1993. The intention was that they could eventually be used to make telephone calls, too, though this never happened. The plastic card has a wide magnetic stripe, and generally can be purchased in $\$ 3, \$ 6$ and $\$ 9$ denominations. All cards appear identical: no actual denomination is printed on them. Every station has readers available so passengers can check remaining value, and, a boon to collectors,


This NYC
MetroCard was given unloaded to tourists, who had to charge it at a fare booth. The reverse says "NY96 FUNPASS New York Convention \& VisitorsBureau."
these cards are not captured when the value expires.

New York's metro has issued several commemorative tickets, with New York scenes, artwork, and the New York Rangers hockey team


This Japanese rapid transit card shows a map of the complicated Toyko subway. as themes. An interesting MetroCard recently was given away to tourists along with a guide to the city. The only catch was that the new owner had to take the card to a ticket booth in order to get it charged. Magnetic-stripe MetroCards, swiped through a reader, are valid for bus riders.

Across the nation, San Francisco's Bay Area Rapid Transit system used the same ticket design for decades. Recently, a few new designs have been spotted, including one with featuring a Golden Gate Bridge pillar.

Japan's many transit system moneycards first were described in a Moneycard Collector article in the December 1994 issue, and again in May 1995. Here are a few additional bits of information. Japan has both flatfare and mileage-based systems, and all stations have ticket vending machines. Most tickets, whether subway or bus, are computer printed onto basic cardstock. Some plastic moneycards can be purchased from a machine, and then are used to buy the actual ticket, while other moneycards are the tickets.

Japanese rapid transit cards share traits with their
phonecards - both have an all-over magnetic backing and are among the most beautiful in the world. The cards usually are punched to indicate remaining value.

Singapore's MRT plastic subway ticket probably wins the award for the most languages use - four. Hong Kong's MTR system uses plastic farecards, and then captures the ticket at the end of the journey. Tourists complained, so a special ticket, which was returned after the journey, was made available.

## D.C.'s complexity means more cards

The Washington, D.C. Area Metropolitan Transit Authority - WMATA - popularly known as Metro - has the most complex fare system and highest number of different tickets and passes outside of Japan.

There are bus passes good in

D.C. Metro's Uncle Sam farecard.
D.C. Metro's over-the-counter Short Trip Pass.
 Virginia only, in D.C. only, and in Maryland only. Some Virginia and Maryland passes are good in D.C., too. Some bus passes also are valid for use on the subway; others aren't. Sometimes the bus fare is free with a transfer, sometimes it isn't. Rail fares are mileage based. There are rushhour fares, non-rush hour fares, and senior citizen and disabled fares- and on and on it goes.

There is a bus/rail super pass, a
ets, vended with square corners.
Some round-corner cards are still sold over the counter - at the Metro Center sales office, the Pentagon concourse, and from mobile vans. Round-corner tickets also are issued as replacements for damaged magneticstripe cards. Metro sends out about 600 a day.

Vending machines installed recently in many stations sell three versions of passes, using the same square-corner stock as ordinary tickets. All three pass options are printed on it. When vended, invalid options are crossed out.

Within the past year or so, all Metro faregates have been upgraded. New computerized faregates capture all used cards and they are subsequently destroyed. To collect them, a collector can buy a ticket for five cents more than needed, so that the machine returns the ticket.

The thousands of different D.C. Metro cards issued since the rail system opened in 1976 make collecting a challenge. Basic card designs might stay the same for
years, or change within a few months. More than one design often is available, though there is no indication which machine is selling a particular design. Even the same design often had both the round- and square-corner varieties, different magnetic stripes, different shades of ink, and different type fonts on the reverse.

Of the multitude of Metro moneycards, several have been interesting commemoratives - the latest a Metro farecard issued for the 1996 Olympic events held in Washington. While Atlanta hosted the games, the soccer competition was held in D.C. from July 20 25. Metro issued commemorative tickets, which were sold for a few weeks surrounding the events. Other cards were issued for the World Soccer Championships in 1994 , President Clinton's inauguration in 1993 and Metro's 10th anniversary in 1986.

Stored-value cards, including the D.C. Metro's GO CARD, are being used on some

D.C. Metro's inductance-type GO CARD may be the heaviest and thickest transit card ever.

D.C. Metro issued this commemorative card for the World Soccer Championships in 1994. systems. The GO CARD might be the thickest and heaviest transit moneycard ever. It is $3 / 8$ of an inch thick, and weighs a full ounce. This reloadable card is of the inductance type - an embedded coil of wire communicates with an on-board computer. This pilot card, good only between select stations and on certain bus routes is a "contactless" or "proximity" type, requiring riders to hold the card near the computer on entry and exit. Because it required passengers to exit only from the front of the bus and rough street conditions could cause the computer to reset and invalidate a card, Metro issued a new style in November. Metro also has a $\$ 50$ chip card, good only for use in parking meters at a specific lot.

VISA Cash cards can be used to enter the flat-fare MARTA rapid transit system in Atlanta. In fact, NationsBank issued a $\$ 20$ co-branded VISA Cash card with MARTA. The design featured a rapid transit train car. MARTA was the official Olympic Games Spectator Transportation System. MARTA also packaged its 12 monthly passes from September 1995 through August 1996 in a set offered to employees only. Each of the 12 cards had a $\$ 45$ face value; 5,000 sets were made.

Two other VISA Cash smart cards feature rapid transit. The \$20 Universal Studios Florida card, which can't actually be used at Universal Studios Florida, shows a BART train or two being destroyed by an earthquake, while Canada's VanCity VISA Cash card shows the monorail system in Vancouver. MS

The author is an attorney and collector from Washington, D.C


This NationsBank VISA Cash card, co-branded with MARTA, can be used on the transit system.

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## CompTel

I$n$ the early days of the US pre-paid phonecard market, AmeriVox was a true pioneer and stood virtually alone as an example of a successful company selling cards through a network marketing structure. In the two years we have published Moneycard Collector, AmeriVox cards have been featured prominently in ads and in articles and thus developed a strong collector following.

Recently, however, AmeriVox has come to find itself part of a quickly changing marketplace in which there are many new telecommunications network marketing companies (NMCs), some of which have already eclipsed the Mountain View, Calif.-based firm in size and sales volume.

At last check, there were about 40 network marketing companies involved with prepaid phonecards. Such rapid expansion in an already booming field promises to have an impact for years to come.


STS; Don't Mess With Texas, 30 minutes, 2,000 issued; April 1995.

For collectors, the arrival of these new issuers is an important development. Already they have proven themselves capable of creating appealing card programs. What's more, many issues of some of these companies have risen dramatically in value, thanks to small mintages released to much larger numbers of people within these organizations who are eager to have the cards to sell, use and collect.

For our readers the emergence of NMCs as issuers raises several obvious questions. Who are these new players? How big are they and at what rate are they growing? What cards have they produced to date and what kind of track record do they have, and so on.

Over time we hope to answer many of these questions. But at the outset there are several important points Moneycard readers need to know. First of all, apart from being NMCs, these companies collectively display more differences than similarities: differences in levels of activity, rates of growth, types and level of commission structures, and so on. Secondly, they vary greatly, size, strength and potential to be around for the long term.

We strongly advise any of our readers considering joining an NMC to first of all contact the International Telecard Association (202-544-4448) and request a copy of "Is It a Pyramid Scheme or Legitimate Multi-level Marketing?" Additional sources of information might include the state attorney general's office and the local Better Business Bureau. Educated collectors are more successful collectors, and reputable firms have nothing to hide.

0ne of the largest and most active network marketing organizations issuing pre-paid phonecards is Strategic Telecom Systems of Knoxville, Tenn.
To say that STS has experienced rapid growth would be more than an understatement. In the space of 17 months it has grown from four headquarters employees and a handful of independent representatives to more than 250 headquarters staff and a field team numbering in excess of 200,000 people.

A brand new modern office building purchased by STS and a large, leased warehouse give the firm a total of 80,000 square feet of space, more than 10 times the size of the original accommodations. In the past 12 months STS product sales totaled more than $\$ 160$ million and the rate of increase in the size of the field sales force has surpassed 5,000 per month.

STS is led by an executive management team comprised of: CEO Rick Catinella, Bert Schlegel, senior vice president of sales; David Hultquist, chief financial officer and Bobby Simpson, the recently appointed vice president of sales and marketing. While the four men have many years of collective experience in network marketing, Catinella also personally has a strong recent background in telecommunications, having been a major reseller of Sprint services to the business and industrial market.

Face-to-face, Catinella comes across as a bright, sincere individual totally committed to ensuring a strong future for STS. "Our growth strategy is to create and market excellent phonecards and diversify the products we offer," says Catinella. "That's why we've teamed with Cable \& Wireless, MCI, Athena and Zenex for our pre-paid phonecards and why we are marketing direct broadcast satellite television. And we'll be announcing another new communications product shortly."

In the past NMCs have also been termed "multi-level marketing companies," or MLMs, or in earlier days, pyramid marketing systems. "Many firms of our type have failed, or experienced regulatory difficulties, or just got a bad name," says Catinella. "That's because they didn't focus on selling products. Instead they often put the greatest emphasis on recruiting people. It's got to be the other way around. You've got to place the emphasis on product


Charlie Hope, a senior field leader visiting from Dallas, Texas, does temporary duty moving a shipment of start-up kits for new STS representatives at STS headquarters in Knoxville, Tenn.
and product marketing. That's the secret to long term success. By doing that we'll be known first as a quality provider of telecommunications products and services and second as a network marketing organization."

Whatever success STS may enjoy in the long term, there's no arguing with what's been happening to some of its phonecard issues. Catinella notes "We want to create good looking durable cards that work and because they're collectible we've consciously tried to under produce, especially our corporate issues."

Values of many STS cards have climbed rapidly. "Don't Mess With Texas," for example, is now listed in the Moneycard Collector Price Guide at $\$ 900$ and advertisements offering STS cards for sale have begun to appear in the magazine. If STS continues to grow at the current rate, its cards may turn out to be among the fastest appreciating issues of recent times. Stay tuned. It's going to be fun to watch.

## CORPORATE CORNER



- f you've got an appetite for phonecards featuring food and candy, then sink your teeth into the first Corporate Corner for 1997.

Tell-One Inc. recently issued a tastylooking 10-minute card for a Subway franchise in the Northeast. The card commemorates an anniversary with a total of 1,000 cards produced. A percentage of the cards went to the franchisee and the rest are available to collectors.

If you're thirsty, Telenova can quench your thirst with a new Dairy Queen Misty Slush card. A small percentage of the 1,000 individually numbered cards are available from dealers. The 5-minute cards feature time carried by AT\&T. See this colorful card in "America's Most Wanted," Page 46.

Deltacom is at it again. Hot on the heals of their very popular Ice Breaker gum card comes a Nabisco SnackWell's candy card. Only 500 cards were issued with most going to Nabisco. The cards have 15 minutes of time and there's no scratch-off, making it a nice card to use and still keep in mint condition. See "America's Most Wanted," Page 46.

Image Telecards, a name that most

Image Telecards; Tootsie Rolls, Dots \& Junior Mints three-card set; 10 minutes (Tootsie Rolls), 5 minutes (Dots), and 3 minutes (Junior Mints); 3,500 matched sets, additional 500 each of Tootsie Roll and Dots; November 1996.
people don't know but one with which collectors could become familiar, has issued one of the nicest sets of cards I have ever seen. It's a three-card anniversary set for one of the most popular brands of candy of all time. Tootsie Roll is 100 years old. Along with Tootsie Roll, Dots candy, also made by Tootsie Roll, is 50 years old. The third card while not an anniversary card, represents Junior Mints. The Tootsie Roll card has 10 minutes, Dots has 5 minutes and Junior Mints has 3 minutes of time and the sets come attached to a small carrier.

There were 3,500 matched numbered sets produced with 2,500 available to collectors. In addition, 500 Tootsie Roll and 500 Dots cards are available individually.
The Junior Mints card is available only with the set. Long distance time is carried by MCI and I'm told this is the first of an ongoing series from Image Telecards.

An interesting promotional card I've come across is a 1-minute card that not only pro-


Tell-One;
Subway;
10 min-
utes; 1,000
issued;
October 1996.

GAF
Telecommunications; Budweiser Monday Night Football; 5 minutes; 2,000 issued, September 1996.

motes a non-phonecard business but also a phonecard show. It might also be the first one of its kind. SSI Custom Data issued a card in September for the Telecard World '96 show held in New York. That in itself doesn't put it into the Corporate Corner but it also promotes the Carnegie Deli, one of the more famous delis in New York.

The cards are individually numbered to 500 and Zenex carries the phone time. A remarkable card if you can find it. See this card in this month's "Show Stoppers," Page 44.

GAF Telecommunications recently issued a super-looking Budweiser card. There were 2,000 cards with 5 minutes of time issued with the help of Double Eagle Distributing, the South Florida Budweiser Distributor. Bars and restaurants that participated had their names and logos overprinted on the back. Out of the 2,000 there were 300 cards available to dealers without any overprinting .

Ilene Kaminsky, director of marketing for ITS, informs us that the Huggies prepaid phonecard mentioned in October's "Corporate Corner" was never released publicly by Kimberly-Clark, makers of the disposable diapers. The cards are not available, and there is no word whether or not the cards will be used for a Huggies promotion, Kaminsky reports.

That's it for this month. Keep looking in your Sunday coupon section and prowling those supermarket aisles - you never know when a phonecard offer will pop up.

## Bruce Harmon

Bruce Harmon is a President of Acme Telecards Inc. in Sunrise, Fla.

NTetwork marketing companies. Everyone's talking about the biggest small phonecard collector market in the industry. What are they and what do they mean to our hobby?

NMCs are a collecting environment unlike any other. While general phonecard collectors might not find NMC cards to their taste, NMC independent representatives seem willing enough to pay the prices. This illustrates the golden rule of collecting: Buy what you like, but what is mean-
 ingful to you.

Essentially, upon joining an telecommunications NMC, you have the opportunity to buy and to sell prepaid long distance phone time and other services. The cards themselves can have a lot or little time on them, and depending on how the cards are marketed, the price per minute may or may not make the card suitable for utilitarian purposes.

Gathering information about NMCs is labor intensive. New cards surface daily, and the prices? Well, members are willing to pay a lot or little ... so the prices must be set somewhere in between.

And without a doubt, the prices for their collectible cards are high.

Regardless of a phonecard's origin, who issued it and its purpose, I still believe that new cards that hit the market running with a price of more than $\$ 1$ a minute are ridiculous. However, demand governs prices and overrules my opinion - a function of our economy. So , if a 10 -minute card debuts in our price guide for $\$ 50$, it's because there are collectors who have paid that much.

The NMC environment is, essentially, one where many people who are very excited about this industry are collecting cards made by their company. Their enthusiasm for their products dictates the ebb and flow of card prices ... but within their circle of collecting. I'd liken it to stranding 200 phonecard collectors on a desert island with 20 phonecards. The question won't be who is eaten first, but who's got the cards and how much they want for them!

Despite the fervor these companies have caused, truly valuable cards still are and will always be valuable for a handful of reasons: historical importance, who issued them, what they are used for and how many were made, among others.

And remember: what your card is worth to someone else is what they are willing to pay for it. What your card is worth to you may be immeasurable.

Tori Stone, Cataloguer

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | $11 / 94$ | 60M | $\$ 10$ | TeleSave USA. | S 11 |
| $6 / 95$ | 2 M |  | American Petroleum Institue | \$13 |  | $11 / 94$ | 60M | \$20 | TeleSave USA | \$22 |
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| $6 / 95$ | 2 M | 10u | Bladensburg Fire Dept | S17 |  | 4/95 | 40M | $\$ 10$ | Worddwide Telecard | \$10 |
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| $8 / 94$ | 5M | \$10 | Collector's Edgen/Labyrint of the Nis | hts10 |  | 4/95 | 40M | \$50 | Worrdvide Telecard |  |
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| 5/94 | 10 M | 80 | Earthine Comm/Adam, God \& |  | ACMI |  |  |  |  |  |
| $7 / 94$ | 30 M | $\$ 70$ | Earthine Phone \& Save Set/ | 570 |  | $1 / 93$ | 400 |  | Flex Net Anywhere CIN | 110 |
| 3/94 | 10 M | 875u | English Access Worid Set5 | \$850 | 1 a | $1 / 93$ | 4175 |  | Flex'Net Anywhere Code\&CIN. | \$25 |
| $8 / 94$ | 5M | 10u | Filene'sLLevis Back to Schoo | \$20 |  | 1/93 |  |  | Fex'Net Anywhere MS code | \$260 |
| $9 / 94$ | 10 M | 10u | God Street Wine/ | . 840 |  | $1 / 93$ | 400 | \$5 | Flex'Net Anwwhere typed code | \$110 |
| $6 / 94$ | 500 | 10u | Graphic Arts Management/Generic | . 55 |  | 8/93 | 1.8M |  | Endangered-Panda. | \$120 |
| 5/94 | 500 | 10u | Graphic Ats Managementllsaac |  | 2 S | 8/93 | 100 | \$3 | Endangered-Panda spec | \$24 |
| 1/94 | 1 M | 50u | Hand Painted Alum | \$50 |  | 1293 | 1.8 M | S3 | Endangered-Harp Seal | \$64 |
| $6 / 95$ | 500 | 100 | Heineken Beer | \$23 |  |  |  |  | Endangered-Humpback Wh | \$15 |
| $12 / 95$ | 21 M | 10u | Heinken Beer \& Ornament | \$15 |  | 3/94 | 5 M | 53 | Endangered-Macaw. | . $\$ 11$ |
| 9/94 | 25 M | 100u | Hello Card Set5. | . 330 |  | 3/94 |  |  | Endangered-Macaw sp | \$14 |
| 795 | 1100 | 10u | IBN Ivanhoe Broadcast News Promo. | . \$13 |  | 5/94 | 5 M |  | Endangered-Cheetah. | \$11 |
| $7 / 95$ | 5M | 220 | IDB Israeli Telecom - Discount Bank. | \$12 |  | $8 / 94$ |  |  | Endangered-Gray Wolf | \$10 |
| 12194 | 1.2 M | 40u | Jimmy Page \& | . $\$ 240$ |  | $1 / 95$ | 5 M |  | Endangered-Koala. | \$11 |
| $6 / 95$ | 5M | 5 | Judge Dreddi | . 810 | 9 | $7 / 95$ |  |  | Endangered-Manatee | \$10 |
| 2194 | 5M | 155 u | Laser Engraved S | . 8180 | 16 | 5/96 |  | \$3 | Endangered-COugar. |  |
| $11 / 94$ | 5M | \$20 | Mailloxes ETC | \$25 | 17 | $6 / 96$ | 5 M | \$3 | Endangered-Tarsier. |  |
| 10/94 | 1M | 100 | MedStar USA | \$10 | 18 | 796 | 5 M | \$3 | Endangered--Bald Eagle | \$8 |
| $7 / 95$ | 10M | $\$ 10$ | MVACCatholic Interlinki | \$10 | 19 | $8 / 93$ | 1 M | \$7 | Endangered-Panda. | \$55 |
| 11/94 | 2.5 M | 10u | Nabisco Snacker Cracker/ | \$20 |  |  | 2.8 M |  | Endangered-Black Rhino | \$13 |
| $6 / 95$ | 5 M | 5 | NBC News Peacock | S25 | 30 | 2196 | 2.8 M |  | Endangered-Tiger... | \$13 |
| 7796 | 2 M | 10 m | NBC Peacock Series B | . 12 | 31 | 3/96 | 2.8 M |  | Endangered-l-quana | \$13 |
| 3/94 | 2 M | 375u | Portuguese Access World Set5 | \$340 | 32 | $4 / 96$ | 2.8 M |  | Endangered-Chimpanzee | \$13 |
| 1/95 | 1 M | 5 | Roller Hockey Inter | \$14 | 33 | 5/96 | 2.8 M | \$7 | Endangered-Cougar. | \$13 |
| $11 / 94$ | 60M | 50 | TeleSave USA | \$3 | $34$ | 6/96 | 2.8 M |  | Endangered-Tarsier. | \$13 |

## How to Use The Moneycard Collector Price Guide

Pice listings in the Moneycard Collector Price Guide are provided only as a guide and are based on price lists supplied by some 30 dealers around the world and on other market information. Listings without prices will be completed as suitable market information becomes available.

Of course, actual card values must be determined by the buyer and seller, and the Moneycard Collector Price Guide is just that - a guide.


## NUMBERING SYSTEM

S (before \#) = Sports
a card depicting an organized, competitive sports-related image (comes before numerals, e.g. Sl25)

## Post-mumerical descriptor (falls after the numeral)

\#-2 = Second Printing
the second printing of a card; a three, four or greater number can follow to denote the actual print run; occurs often with Canadian cards or unlimited run cards

## -z = error/variety

a card whose identical front or back differs from the card with the primary listing; includes language variations, but not denominational variations

## $\mathrm{M}=$ model/prototype

full-front printed card, may or may not be full-back printed, never issued
$\mathrm{E}=$ error
card with an error that caused its destruction or recall
J= jumbo
an oversized or jumbo card
$\mathrm{P}=$ proof
artwork on front, blank back
$R=$ replacement
a card that replaced a defective or recalled card
S (atter \#) $=$ specimen
artwork on front, complete back with false or no pin, or word "sample" or "test"
$\mathrm{T}=$ trial/test
live card used specifically for testing a stored value card system

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## Moneycard Collector is commited to providing collectors with the most accurate and unbiased pricing information available in the phone and debit card hobby. <br> Data used in compiling this month's guide was supplied by the following dealers whom we thank for their assistance:

- Acme Telecards
- Angels In Time 4-U
- Asia Telecard
- A\&K Enterprises
- B\&B Collectibles
- Bobby G's
- Blue Ribbon
- Buffalo Bill's
- Cards 'N

Collectibles

- ClassiCard
- Collector Showcase
- Copley Phone Cards
- EQuinox
- Fiedler \& Associates
- Flanagan's Fonecards
- Global Telecard
- Int'I Phonecard

Exchange

- J\&G Telecards
- J\&M Coin \& Jewellery
- JR's Telecards
- KARS Unlimited
- Marin Numismatics
- Marlowe Phone Card Concepts
- Marsh Telecard Trading
- M\&M Telecards
- National Communications Consultants
- North Americards
- Numismatic Investments \& Collectibles - Phonecards Hawaii - Phone Cards Plus
- Powell Associates - Prepaid Telecommunications International Inc. - Promotional Phone Cards
- Sears Phone Card Dept. (Orlando, Florida)
- The Shadow Group
- Steve Eyer, Inc.
- Telecards Hawaii
- Telenova
- Teletalk, Inc
- TeleTrading Cards, Inc
- TeleTagz
- TW Phonecards - United America Cards - Univox
- USA Card Corp
- U.S. Telecard Service - Weberg Telecom Systems


ᄃ® Natural
AmTelI
AmTel
PhilaT
Thritt
H\&R
H\&R
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Sistine
Tank
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ASPC
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TA P
PhilaT
Lord
Phila
All Do
Sculp
Holly
TCW
Garrie
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## AT \& T



| MCN | DATE | QTY | DENOM | DESCRIPTION OF CARD RETAIL | PRICE |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2M | \$5 | Beetle Bailey: Miss Buxley | \$20 |
|  |  | 2M | \$5 | Beetle Bailey: Snorkel \& Otto | \$20 |
|  |  | 2 M | \$25 | Beetle Bailey / Set/5 | . $\$ 100$ |
|  |  | 5M | \$21 | Beetle Bailey 2 - Asleep on Duty | \$25 |
|  |  | 5 M | \$21 | Beetle Bailey 2 - Peace Tank | \$25 |
|  |  | 5 M | \$21 | Beetle Bailey 2-Sgt. Chasing Beetle | \$25 |
|  |  | 5M | \$21 | Beetle Bailey 2-The Gang in a Jeep | \$25 |
|  |  | 5M | \$21 | Beetle Bailey 2-Waving | \$25 |
|  |  | 5M | \$105 | Beetle Bailey \|| Set/5 | \$115 |
|  |  | 2M | \$10 | Berlin Telecard/Berlin Bear | \$10 |
|  |  | 5 M | \$20 | Bienvenidos Purple Orchid | \$25 |
|  |  | 3M | \$1 | Big Apple. | \$23 |
|  |  | 5M | \$3 | Blackfoot Chief. | \$35 |
|  |  | 100 | \$3 | Blackfoot Chief (test) | \$28 |
|  |  | 1 M | 5 m | Blue Hawail | \$40 |
|  |  | 10M | \$21 | Buddy the Eagle | \$20 |
|  |  | 5M | \$10 | Cactus | \$40 |
|  |  | 5 M | \$10 | Cactus | \$35 |
|  |  | 100 | \$10 | Camper's Calling | \$50 |
|  |  | 2M | \$1 | Cannes Film Fest - Kiss of Death | \$15 |
|  |  | 20M | \$10 | Capitol Building | \$20 |
|  |  | 8M | \$10 | Capitol Building/Screaming Eagle | \$20 |
|  |  | 1.5M | \$10 | Capitol Building/Silent Eagle | \$22 |
|  |  | 3M | \$5 | CardEx '94-Rembrandt | \$12 |
|  |  | 3577 | \$5 | Cardex '94-Ship Harbor | \$20 |
|  |  | 2 M | \$5 | CardEx '94-The Seven Provinces. | \$15 |
|  |  | 2 M | \$5 | CardEx '94-Van Gogh's Windmills | \$15 |
|  |  | 2.5 M | \$1 | CardEx '95- Dutch Dreams | \$10 |
|  |  | 2 M | \$1 | CardEx '95- Dutch Harbour | \$11 |
|  |  | N/A | 5 | Cardech - Securtech '95 | \$20 |
|  |  | 10M | \$20 | Career Convention Vegas - Parrot | \$70 |
|  |  | 10M | \$20 | Castles Set/5 | \$100 |
|  |  | 500 | \$5 | Catalina Adventure | \$15 |
|  |  | 1100 | \$3 | Cats. | \$20 |
|  |  | 5 M | \$10 | Celebration of Hope | \$26 |
|  |  | 136 | \$36 | Chairman Powell - Luis | \$55 |
|  |  | N/A | N/A | Chincoteague Island. | \$11 |
|  |  | 50 | \$10 | Church of the Nazarene | \$75 |
|  |  | 50 | \$10 | Colorado AIDS Proje | \$ $\$ 350$ |
|  |  | 50 | \$10 | Colorado Project | . $\$ 100$ |
|  |  | 50 | \$10 | Community Home Builders | \$50 |
|  |  | 75 | \$10 | Dallas international Travel | \$90 |
|  |  | 300 | \$5 | David \& Keiko | \$20 |
|  |  | 5 M | 74 | Debit Card Woman | \$40 |
|  |  | 100 | \$10 | Delta Chi Fraternity | \$90 |
|  |  | N/A | \$20 | Disney Doiphin Hotal | \$35 |
|  |  | 1.2 M | 5 m | Domenico Modugno | \$9 |


| MCN | DATE | QTY | DENOM | DESCRIPTION OF CARD RETAIL | RETAIL PRICE |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 8/94 | 2M | \$21 | Don H0 Portrait | \$27 |
|  | $2 / 92$ | 1.2M | \$250 | Eagle - Charter Member | \$1,250 |
|  | $2 / 92$ | 300 | \$250 | Eagle - Charter Member - Hand | \$1,400 |
|  | 4/93 | 200 | \$10 | Eagle, Japanese Ambassador. | \$25 |
|  | 1/94 | 13333 | \$20 | Earth \& Moon - Intl. Black | \$26 |
|  | 1/94 | 250 | \$20 | Earth \& Moon - Inti. Black sample. | \$30 |
|  | 1/94 | 13333 | \$20 | Earth \& Moon - Int\|. Blue | \$33 |
|  | 4/94 | N/A | 10 m | Edwina's Turtle. | \$12 |
|  | $10 / 93$ | N/A | \$10 | Elvis-\$10 Cards Set/4 | \$100 |
|  | 5/94 | 2 M | \$21 | Elvis -King of Hearts Intl Set/2 | $\$ 90$ |
|  | 5/94 | 2M | \$21 | Elvis - King of Hearts Set/2. | \$63 |
|  | 5/94 | 2M | \$21 | Elvis - King of Hearts Black. | \$30 |
|  | 5/94 | 177 | \$21 | Elvis - King of Hearts Black test. | \$100 |
|  | 5/94 | 2M | \$21 | Elvis - King of Hearts White | \$30 |
|  | 5/94 | 177 | \$21 | Elvis - King of Hearts White test. | \$26 |
|  | 10/93 | 2 M | \$10 | Elvis - Pink Telephone | \$25 |
|  | 10/93 | 2M | \$10 | Elvis - Security ID Card | \$35 |
|  | 10/93 | 2M | \$10 | Elvis - Single Image | \$25 |
|  | 10/93 | 2M | \$10 | Elvis - Triple Image | \$25 |
|  | 12/93 | 4M | \$2 | Elvis 1-Presley Family 1937 | \$11 |
|  | 12/93 | 4M | \$11 | Elvis 3-Military | \$18 |
|  | 12/93 | 177 | \$14 | Elvis 8-Eternal Elvis test | \$26 |
|  | $12 / 93$ | 177 | \$2 | Elvis 9-Solo test. | \$26 |
|  | 12/93 | 4M | \$2 | Elvis 13-Phone. | \$11 |
|  | 12/93 | 4M | \$7 | Elvis 14-Baseball. | \$20 |
|  | 12/93 | 4M | \$2 | Elvis 17-Comeback Concert 1968 | \$12 |
|  | 12/93 | 4M | \$7 | Elvis 18-World's Greatest Performer | \$8 |
|  | 12/93 | 4777 | Var | Elvis Album Set/22 | \$195 |
|  | 12/93 | 9777 | \$7 | Elvis Gold | \$130 |
|  | 2/95 | 17M | 14 | Elvis Security ID (BMG Australia) | \$8 |
|  | 3/94 | N/A | N/A | Enger-Vavra. | \$25 |
|  | 5/94 | 3.7 M | \$5 | Essen: 1st Int'1 Phonecard Fair | \$11 |
|  | 5/93 | 8M | \$10 | Fall In New Eng/Screaming Eagle | \$20 |
|  | 6/93 | 1.5M | \$10 | Fall in New Eng/Silent Eagle | \$18 |
|  | 3/92 | 1 M | \$10 | Fall in New England/Cranberry flag. | \$12 |
|  | 6/92 | 1.1M | \$10 | FCA Dallas | \$65 |
|  | 8/92 | 100 | \$10 | FCA Dallas - 2nd Run | \$300 |
|  | 9/93 | 77 | \$10 | FCA Dallas - 3rd Run | \$400 |
|  | 5/93 | 8M | \$10 | Fireworks \& D.C./Screaming Eagle. | \$20 |
|  | 6/93 | 1.5M | \$10 | Fireworks \& D.C./Silent Eagle | \$22 |
|  | $1 / 93$ | 5M | \$20 | First Collector's Card | \$80 |
|  | N/A | 250 | \$10 | First Earth \& Moon, test | \$75 |
|  | 11/92 | 100 | \$10 | Five Star Travel. | \$50 |
|  | 3/93 | 100 | \$10 | Florida Association Morgage. | \$75 |
|  | 11/94 | 500 | 5 m | Frank \& Son McDonald's Set/4 | \$600 |
|  | 11/92 | 50 | \$10 | Franklin Road Christian School. | \$80 |
|  | 10/94 | 10M | \$20 | Free Enterroise Eagle | \$20 |

## Cable \& Wireless <br> Snowman phonecard <br> Decorate Your Gree  efnonman ePhonecard Qmament <br> * Special Limited Edition Holiday Series <br> * Cable \& Wireless Die Cut Snowman Ornament * Limited Edition Mintage: 750 <br> Cable \& Wireless Snowman phonecard

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|  | Date | aty | DENOM | DESCRIPTION OF CARD Retall price |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AmeriVox continued |  |  |  |  |  |
|  | $11 / 95$ |  | \$63 | Garfield Christmas Set3 | \$75 |
|  | $11 / 95$ | 5M | \$21 | Garfield: In Easy Chair. | \$25 |
|  | $11 / 95$ | 5M | \$21 | Garfield: In X Xmas Wreath | \$25 |
|  | 1195 | 5 M | \$21 | Garfied: It's the Loving. | \$25 |
|  | 294 | 5 M |  | Geronimo. | \$75 |
|  | $4 / 93$ | 100 | \$5 | Go! Phone. | \$50 |
|  | 5/93 | 50 |  | Go! Phone/Chief Bear Bull | 590 |
|  | 5/93 | 98 | \$5 | Go! PhoneTom Mix. | 590 |
|  | $11 / 94$ | 100 | \$20 | God Grant Me The Serenity (Beige), | 54 |
|  | 5/95 | 100 | 5 m | God Grant Me The Serenity (Green) | \$30 |
|  | 3/95 | 1M |  | Gold Convention 7th National | $\$ 22$ |
|  | 1294 | 1 M | 10 m | Golden Eagle Coins, Maryland | \$23 |
|  | 4/95 | 5M |  | Golden Gate Bridge with Bubbles | \$2 |
|  | $1 / 95$ | 1 M | 5 m | Good Luck. | 52 |
|  | 1292 | 50 | \$10 | Greater Techachapi | \$120 |
|  | 794 | 300 | 5 m | Guiseppe Garibaldi | 2 |
|  | 1293 | 100 | \$10 | Harbor House Coffee. | \$25 |
|  | $3 / 95$ | 1M | 10 m | Harle Davidson. | \$55 |
|  | $6 / 93$ | 300 | \$10 | Hawaii Helicopter Operator's Ass | 2 |
|  | N/ | 1 M | 5 m | Hawaii Screen Prints. | \$20 |
|  | 4/93 | 100 | \$10 | Hawail's Republicans | . $\$ 10$ |
|  | $1 / 93$ |  |  | Hello Canada. | \$28 |
|  | 5/93 | 1.5M | \$20 | Hello Canada - 3rd Ed | $\$ 30$ |
|  | 3/93 |  | \$10 | Hopewell RV Center. |  |
|  | $3 / 93$ | 50 | \$10 | Hopwell RV Center. | S45 |
|  | $11 / 94$ | 500 |  | Huft-Curtis Family. |  |
|  | $11 / 94$ | 300 | \$5 | Huffi-Curtis Family-2nd Run | \$1 |
|  | 793 |  | \$10 | Independence Hall. | . $\$ 1$ |
|  | $10 / 93$ | 5 M | \$10 | Independence Hall - 2nd Ed | S16 |
|  | $1 / 94$ | 1 M | \$10 | Independence Hall - -3rd Ed. | \$30 |
|  | $7 / 94$ | 1 M | \$2 | Indonesian Scouting. | $\$ 30$ |
|  | $9 / 93$ | 12222 | \$20 | Int.1. Hologram Giobe Card | \$30 |
|  | N/A |  | \$20 | Int.l. Hologram Globe Card - tas | \$45 |
|  | 4/95 | 4 M | \$5 | Intt. Phone Card Cont '95.. | $\$ 10$ |
|  | N/A | NA | \$20 | Inti. Satelilite. | \$23 |
|  | 779 | 2 M | \$1 | Inti. Sportsard Expo. | \$2 |
|  | 4/95 | 4 M | \$5 | IPCE San Fran Show - USA (Die | . $\$ 10$ |
|  | $8 / 94$ | 1111 | \$1 | lrish Cataiog. | \$35 |
|  | 793 | 5M | \$10 | Jefferson Memorial. | $\$ 1$ |
|  | 10,93 | 5M | \$10 | Jefferson Memorial - 2nd Ed. | \$16 |
|  | $1 / 94$ | 1 M | S10 | Jefterson Memorial - 3rd Ed. | 530 |
|  | $11 / 94$ | 3717 | $\$ 217$ | JFK Promo Album Setz2 | . 2265 |
|  | $11 / 94$ | 10M |  | JFK \& Jackie on Lawn. | \$2 |
|  | $11 / 94$ | 6283 | \$217 | JFK Standard Album Set20 | \$325 |
|  | $11 / 94$ | 777 | \$17 | JFK: A Time for Greatness. | 17 |

## WHIGH PHONEGARDS TO BUY? <br> FUN \& PROFITS with <br> COLLEETIBLE PHONEEARDS is a book EVERY collector of U.S. phonecards should have! <br> Direct \& to the point with information that is valuable to pages of information such as: <br> How to Buy \& Sell phonecards to your advantaget Which ones are the best to collect? <br> When is the best time to buy? <br> What is the potential future? <br> And much more! <br> A FREE LIMITED EDITION phonecard is included with the first 500 copies, so order early to avoid <br> (KS residents add $4.9 \%$ sales tax) <br>  <br> Tel: 316-775-3060 • Fax: 316-775-7885

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> Sunrise, FL 33345
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ENOM DESCRIPTION OF CAR
\$21 JFK: Eternal Flame.
 7.5M
$5 M$
$2 M$
N/A
$2 M$
50
N/A
$10 M$
\$46 Rockwell's Children Album
RETAIL PRICE

| MCN | DATE | QTY | DENOM | DESCRIPTION OF GARD RETALI | PRICE |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $2 / 95$ | 7.5M | \$46 | Rockwell's Children Album Set/5..... $\$ 125$ |  |
|  | 4/95 | 5 M | \$21 | Roy Rogers \& Dale Evans | \$25 |
|  | 6/94 | 2M | \$5 | San Fran PC Phair/Sailing Ships | \$23 |
|  | N/A | N/A | 5 m | Sarah 20 Months/Marlowe PCC | \$25 |
|  | 9/94 | 2M | 5 m | Sawtooth Mountains. | \$20 |
|  | 11/92 | 50 | \$10 | Schweda Machinery Sales | \$60 |
|  | 11/93 | N/A | \$3 | Seasons Greetings - proof | . 10 |
|  | 11/93 | 10M | 5 | Season's Greetings - Treesice. | \$15 |
|  | $2 / 94$ | 2M | 10 m | Sheraton Waikki Hotel | \$45 |
|  | N/A | 500 | 5 m | Sil. Dol. Nat' Conv. St. Louis '94 | \$25 |
|  | $7 / 94$ | 222 | \$9 | Socks the Cat. | \$125 |
|  | 5/93 | 8M | \$10 | Statue of Liberty/Screaming Eagle. | \$20 |
|  | $6 / 93$ | 1.5M | \$10 | Statue of Liberty/Silent Eag | \$23 |
|  | $11 / 93$ | 30 | £5 | Steve Hiscocks. | \$25 |
|  | 11/93 | 30 | £5 | Steve Hiscocks test | \$17 |
|  | 3/95 | 100 | 10 m | Steve Miller OJ Entertainment. | \$24 |
|  | 2/95 | 388 | \$8 | STICC test | \$25 |
|  | N/A | N/A | N/A | Stockton Yards. | . $\$ 19$ |
|  | 1/95 | 500 | 5 m | Strasburg Stock \& Bond Auction | how\$45 |
|  | 7/93 | 5M | \$10 | Supreme Court Building. | \$14 |
|  | 10/93 | 5M | \$10 | Supreme Court Building - 2nd Ed. | \$16 |
|  | 1/94 | 1M | \$10 | Supreme Court Building - 3rd Ed... | \$30 |
|  | 8/94 | 3M | \$5 | Taste America - US Capito | \$10 |
|  | $12 / 94$ | 3M | \$5 | TC Expo Berlin Fair | \$8 |
|  | 1/95 | 2M | \$10 | TC Expo Berlin Fair - Bear | \$16 |
|  | 11/93 | 700 | \$5 | TCC (Telephone Card Club, UK) | \$150 |
|  | N/A | 2.7M | \$5 | TCW '94 Rails to Tidewater Train | \$26 |
|  | 1/94 | 3M | \$1 | TCW East Big App | \$25 |
|  | 3/95 | 3.5M | \$5 | TCW Hollywood Goddess | . 13 |
|  | 9/93 | 900 | 7 u | TCW Muled Reverse | \$175 |
|  | 4/94 | 2.5 M | \$3 | Telefon-Karten Journal Collage | \$50 |
|  | 1/94 | 2.7M | \$5 | Telepax Peace Issue - Set/4 | \$125 |
|  | 1/94 | 30 | \$5 | Telepax World Peace Confer (test). | \$200 |
|  | $7 / 92$ | 50 | \$10 | Texas Express | \$75 |
|  | 6/94 | N/A | \$21 | Three Stooges Set/2 | \$30 |
|  | 8/92 | 200 | \$10 | Tiger Phone Card | \$80 |
|  | 4/94 | 2.5M | \$3 | TKN Magazine | \$20 |
|  | 9/92 | 1M | \$10 | TMC Trucking Company | \$40 |
|  | 8/95 | 500 | 10 m | Tokamo Elem.Burger King | \$35 |
|  | 8/94 | 100 | \$5 | Towru lkeda, Business Card | \$80 |
|  | 8/94 | 8M | \$30 | Transworld Horizontal Doves | \$40 |
|  | 9/94 | 5M | \$30 | Transworld Vertical Dove | \$45 |
|  | 3/93 | 50 | \$10 | TRG Benefit Services | \$95 |
|  | 3/93 | 35 | \$10 | Trucker's Stop | \$63 |
|  | 9/93 | 30 | \$10 | UN Assoc of the US (C Powe | \$1,200 |
|  | 12/93 | 1M | \$10 | United Nations Issue. | \$75 |
|  | 1/95 | 100 | 10 m | United We Stand | \$33 |
|  | 9/93 | 777 | \$5 | USA Telephone/Credit Card Conv | \$125 |
|  | 4/95 | 500 | 5 | USTA Commemorative SanFran. | \$50 |
|  | 4/95 | 1M | 5 | USTAI Dinner Card S.F. | . 440 |
|  | 7/93 | 5M | \$10 | Vietnam War Memorial | . $\$ 14$ |
|  | 10/93 | 5M | \$10 | Vietnam War Memorial - 2nd Ed | \$16 |
|  | 1/94 | 1M | \$10 | Vietnam War Memorial - 3rd Ed. | . 30 |
|  | 3/94 | 100 | 5 m | Waikiki Natatorium. | \$335 |
|  | 5/93 | 8M | \$10 | Washington Mon/Screaming Eagle | \$20 |
|  | 6/93 | 1.5M | \$10 | Washington Mon/Silent Eagle | \$20 |
|  | 4/92 | 20M | \$10 | Washington Monument. | \$23 |
|  | 1/95 | 600 | 10m | Wayson's Bingo | \$25 |
|  | 6/92 | 50 | \$10 | Westminster College | . 870 |
|  | 7/93 | 5M | \$20 | White House | \$14 |
|  | 10/93 | 5M | \$10 | White House - 2nd Ed | . $\$ 16$ |
|  | 1/94 | 1M | \$10 | White House - 3rd Ed. | \$30 |
|  | 10/92 | 2M | \$20 | Wind Beneath Your Wings | \$230 |
|  | 10/92 | 2M | \$20 | Wind Beneath Your Wings | \$230 |
|  | 8/95 | Var. | Var. | WWII Fighter Planes Set/4 | \$55 |
|  | 6/94 | N/A | \$10 | Wyland I proof Set5. | \$85 |
|  | 6/94 | 2M | \$105 | Wyland Whales Set/5. | \$115 |
|  | 3/93 | 275 | \$10 | Yeshida \& Yisroel. |  |

## Argo City Company

| $6 / 95$ | 1M | 154 | Morning Classes signed... | \$30 |
| :---: | :---: | :---: | :---: | :---: |
| 6/95 | 1M | $15 u$ | Splash One signed. | \$30 |
| 2/96 | 1M | 10u | After Dark | \$20 |
| 2/96 | 1M | 10u | Conversation in Green | \$21 |
| 2/96 | 1M | 10u | Mask Comics \#2. | \$13 |
| 2/96 | 1M | 10u | Suspense Comics \#8 | \$13 |
| 2/96 | 500 | 3 u | Mona. | \$13 |
| 2/96 |  | 3 u | Mona signed. | \$30 |
| 4/96 | 900 | 10u | Broken Silence. | . $\$ 12$ |
| 4/96 | 100 | 10u | Broken Silence signed. | \$16 |
| 6/96 | 1M | 10u | Phantom Lady... | \$12 |
| 8/96 | 900 | 10u | Steal This Phone Card.. | . $\$ 13$ |
| 8/96 | 100 | 10u | Steal This Phone Card Spec. Ed... | . $\$ 15$ |

## B\&. Telecard

| N/A | N/A | \$5 | B\&. Telec | \$4 |
| :---: | :---: | :---: | :---: | :---: |
| 9/94 | 7.5M | \$10 | Garden State Game | \$4 |
| 3/95 | 10M | \$25 | MusiCares. | \$15 |
| 9/94 | 10M | \$10 | Rocky Aller/Piece of the Roc | \$4 |
| 8/95 | 1M | 10 m | Telecard Times Expo '95 | \$17 |
| 8/95 | 1M | N/A | Telecard Times Expo Silver Card. | \$5 |
| 8/95 | N/A | Var | Telecard World West '95 Set/3 | \$10 |
| 7/95 | 1M | 5 m | Xscape | \$3 |
| 12/94 | 10 m | \$10 | WPLJ Scott \& Todd | .. ${ }^{\text {S }}$ |

Bell America ?/94 $\quad 1.5 \mathrm{M}$

DATE C Bell Atlanti

| 1T | $\begin{gathered} \text { Attan } \\ 3 / 94 \end{gathered}$ | 100 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $2 T$ | 3/94 |  |  |  |  |
|  |  |  | 5 | Test Cardengish | .. 150 |
| 3 | $11 / 94$ | 5M | \$2 | First Issue/Red. | \$8 |
| 3 a | 4/95 | 25M | \$2 | Second Issue/Red | \$7 |
| 4 | 11/94 | 12750 | \$5 | First Issue/Green. | \$8 |
| 4 a | 4/95 | 90M | \$5 | Second Issue/Green. | \$7 |
| 40 | 4/95 | 15M | \$5 | DC Issue/Green | 8 |
| 5a | 11/94 | 27.5M | \$10 | First Issue/Vellow | \$7 |
| 56 | 4/95 | 220M | \$10 | Second Issue/Yellow | \$8 |
| 50 | 4/95 | 25M | \$10 | DC Issue/Yellow. | \$10 |
| 6 | 11/94 | 13750 | \$20 | First Issue/Bue | \$8 |
| 6 a | 4/95 | 65 M | \$20 | Second lissue/Bue | \$7 |
| 66 | 4/95 | 25M | \$20 | DC Issue/Blue. | . 10 |
| 3/6 | 11/94 | 5 M | \$37 | First lssue Set/4. | . 558 |
| 3a/6a | 4/95 | 25M | \$37 | Second lssue Set/4. | . $\$ 55$ |
| $4 \mathrm{~b} / 6 \mathrm{~b}$ | 4/95 | 15M | \$35 | DC Issue Set/3 | . 540 |
| 7 | $1 / 95$ | 5 M | \$2 | Owners Meeting. | . 220 |
| 8 | 3/95 | 25M | \$2 | James Earl Jones. | \$8 |
| 80 | 3/95 | 100 | \$2 | James Earl Jones/Signed | . $\$ 225$ |
| 8/11 | 3/95 | 20M | Var | James Earl Jones Set/4. | \$55 |
| 8a/11a | 3/95 | UNA | Var | James Earl Jones (DC Only) Set/4. | \$65 |
| Cable \& Wireless |  |  |  |  |  |
|  | 8/95 | - 100 | \$50 | Alternative House Art Show | . 995 |
|  | 5/95 | 500 | \$3 | Amer. TeleCard Expo Cowboys | . 880 |
|  | 9/95 | 2750 | 10 m | American Cancer Society Set/2 |  |
|  | 8/95 | 1 M | 10u | ANA 104th Anniv. | \$25 |
|  | 8/95 | 2M | 20 m | ANA 104th Anniv. | \$12 |
|  | $10 / 95$ |  | 5 m | Apollo XIIIT Telechip. | \$39 |
|  | 8/95 | 1M | 50 | Apollo XIII with Patch | \$73 |
|  | 8/95 | 1M | 10 m | APS StampShow'95 Set/2 | \$30 |
|  | 6/95 | 5M | \$3 | Asia Direct.. | \$5 |
|  | 6/95 | 19.5M+ | \$5 | Asia Direct. | \$10 |
|  |  | $31.5 \mathrm{M}+$ | \$10 | Asia Direct. | \$15 |
|  | 9/95 | 1750 | 4 m | Cardex '95. | \$25 |
|  | 9/95 | 2M | 10m | Carvel Ice Cream. | \$11 |
|  | 6/95 | 1M | \$3 | Chincoteague Island. | \$25 |
|  | $6 / 96$ | 1.5M | 5 m | Crayola Grand Opening | \$16 |
|  | 3/95 | 2 M | \$3 | Custom Solut Corp. Prom | \$27 |
|  | 9/95 | 2M | 10 m | Dunkin' Donuts Die Cut. | \$45 |
|  | N/A | $65 \mathrm{M}+$ | \$3 | Map. Corporate Promo | \$10 |
|  | N/A | $65 \mathrm{M}+$ | \$6 |  |  |
|  | 8/95 | N/A | 10 | McDs Back to School | 527 |
|  | 8/95 | 2M | 10u | MCDs Back to Schoo | S75 |
|  | 5/95 | 500 | 5 m |  | 66 |
|  | 9/95 | $1 \mathrm{M}$ | $\$ 3$ | NASA 100th Flight Patch | S8 |

## FREEDMAN COLLECTIBLES, INC. The Collector's Dealer

Specializing in U.S. telecards, both recent and older. Dealer has access to many sources and will attempt to obtain any card of interest that is not in stock. Send SASE for pricelist. Checks and money orders only please. We guarantee 100\% customer satisfaction!

## FREE phone card with request for pricelist.

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Newtonville, MA 02160 U.S.A.

Phone: 617-965-7635
Fax: 617-332-8361 e-mail address: FCSPTS@aol.com

| MCN | DATE | QTY | DENOM | DESCRIPTION OF CARD RETAIL | RETAIL PRICE |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 9/94 | 3M | \$3 | New York TeleCard World | \$15 |
|  | 11/94 | 200 | \$18 | Parks Production | \$11 |
|  | 9/94 | 7.5 M | \$5 | Paths - Beach. | \$25 |
|  | 9/94 | 7.5 M | \$5 | Paths - Dunes | \$25 |
|  | 9/94 | 7.5 M | \$5 | Paths - Marsh | \$25 |
|  | 9/94 | 7.5M | \$5 | Paths - Waterilies. | \$25 |
|  | 9/94 | 7.5 M | \$20 | Paths w/folder Set/4 | \$125 |
|  | 7/94 | 300 | \$18 | Perf Opt Mgt Process | \$75 |
|  | 3/95 | 800 | \$10 | Prader-Willi Syndrome. | \$35 |
|  | 3/95 | 100 | \$20 | Prader-Willi Syndrome. | \$40 |
|  | N/A | 2M | N/A | President Series Set/4. | \$50 |
|  | 6/95 | 200 | 10 m | Retail Merchants Asso. Richmond... | mond...... $\$ 17$ |
|  | 12/94 | 500 | \$5 | Seasons Greetings - Rock Cntr | Cntr._. $\quad \$ 10$ |
|  | N/A | 2M | 100 | Senior PGA Tour/Taco Bell logo. | ogo ........ $\$ 10$ |
|  | 1/94 | 200 | 30u | Service Forum. | \$15 |
|  | 1996 | N/A | 4 m | Singapore intl Coin Show 96 | \$18 |
|  | N/A | 1 M | \$3 | Summer Breeze. | \$20 |
|  | 5/95 | 2 M | \$10 | T-Net. TRA Conference. | \$15 |
|  | 8/95 | 1.5M | \$2 | Telecard Times Expo | \$20 |
|  | 9/95 | 2.5 M | \$2 | TeleCard World East '95 Taxis. | s........... $\$ 25$ |
|  | 3/95 | 3 M | \$3 | TeleCard World West ' 95 Cactus. | ctus........ $\$ 20$ |
|  | 7/95 | 300 | \$3 | TravelPass Travel Agent Magazine... | jazine ..... $\$ 18$ |
|  | $7 / 95$ | 1M | \$10 | TravelPass Travel Agent Magazine ... | jazine ...... $\$ 20$ |
|  | 9/94 | 1 M | \$5 | US at Night 1st Ed. | \$20 |
|  | 9/94 | 1 M | \$10 | US at Night 1st Ed. | \$12 |
|  | 9/94 | 1 M | Var | US at Night 1st Ed. Set/2 | \$35 |
|  | 4/95 | 500 | \$3 | USTA Dinner S.F-Cable Car | \$100 |
|  | 5/95 | 500 | \$3 | USTA Dinner San Antonio | \$80 |
|  | 7/95 | 2.6 M | \$10 | Virgin Islands Traveler's | \$13 |
|  | 7/95 | 1.2 M | \$3 | Virgin Islands Traveler's/1st Ed. | Ed........... $\$ 20$ |
|  | $7 / 95$ | N/A | None | Virgin Isles Traveller's (Recharg.) | arg.) ....... $\$ 22$ |
|  | 7195 | 2 M | \$5 | Wall Street Telecom Assoc. | \$13 |
|  | 10/95 | 3.5M | 5 m | World Gaming Conference | \$35 |
| Capital Communications Eroup |  |  |  |  |  |
|  | 10/94 | 1M | 40u | The UK Card. | \$10 |
| 2 | 3/96 | 1.1M | 10M | Galileo Hits Jupiter 12/7/95 | \$13 |
| DataTel International |  |  |  |  |  |
|  | 7/96 | 500 | 180 m | Lizard | \$30 |
|  | 5/96 | 2.5 M | 60m | Classic Coke Set/6 | \$50 |
| DeltaCom |  |  |  |  |  |
| 5 | 10/94 | 15M | 10 m | Keds Logo. | \$8 |
| 6 | 10/94 | 226 | 140 m | Nestle Vend | \$65 |
| 7 | $12 / 94$ | 10M | 10 m | Gift of Conversation. | \$6 |
| 8 | 12/94 | 1M | 15m | M\&M Mars. | \$20 |
| 15 | 5/95 | 500 | 10 m | Gift of Conversation: Mom's Day | Day .......... $\$ 8$ |


| CN | DATE | QTY | DENOM | DESCRIPTION OF CARD RETAI | RETAIL PRICE |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 16 | 5/95 | 750 | 10 m | Max Credit Union/Phone | \$6 |
| 17 | 5/95 | 6 M | 10m | Yeilding. | \$6 |
| 17 S | 5/95 | 100 | 10 m | Yeilding samp | \$15 |
| 18 | 6/95 | 600 | 5 m | Cooking Light. | \$8 |
| 19 | 6/95 | 265 | 10 m | Cooking Light. | \$15 |
| 20 | 6/95 | 500 | 15m | Nabisco Planters | \$20 |
| 21 | 6/95 | 2 M | 10 m | Richland Mall | \$6 |
| 22 | 7/95 | 750 | 10 m | Imatrex Predator | \$8 |
| 23 | $7 / 95$ | 250 | 20 m | Imatrex Predator | \$19 |
| 24 | 8/95 | 1 M | 10 m | First Nat'l Bank of Florenc | . 86 |
| 25 | 8/95 | 10M | 10 m | Keds New Logo. | \$8 |
| $26 / 28$ | 9/95 | 2.5 M | 67 m | Moon Pie Set/3. | \$25 |
| 29 | 9/95 | 700 | 10 m | National Geographic Traveler |  |
| 33 | 9/95 | 2.5M | 7 m | TeleCard World '95 | \$10 |
| 34 | 9/95 | 1M | 10 m | York Ga | \$6 |
| 35 | 10/95 | 1.5M | 10 m | FloraBama | \$6 |
| 36 | 11/95 | 1M | 10 m | Chemical Bank | \$10 |
| 37 | 11/95 | 100 | 10 m | Dayton Mall. | \$7 |
| 38 | 11/95 | 1M | 10 m | Gadsen Times | \$10 |
| 39 | 11/95 | 400 | 5 m | HealthSouth | \$7 |
| 40 | 12/95 | 2 M | 3 m | Burnett Bank | \$3 |
| 41 | $12 / 95$ | 10M | 10 m | DeltaCom Systems. | \$6 |
| 42 | 12/95 | 4.5M | 10 m | DeltaCom Xmas Lights | \$6 |
| 43 | $12 / 95$ | 2.5 M | 10 m | DetaCom X Mas Snow. | \$6 |
| 44 | 1/96 | 2M | 5 m | Montgomery Visitor Center | \$7 |
| 45 | 1/96 | 600 | 10m | Nat' Geographic New Member | \$13 |
| 46 | 3/96 | 2.5 M | 15 m | lceBreakers Gum. | \$15 |
| $47 / 48$ | 4/96 | 1M | 12 m | TeleCard World '96 Atlanta Set/2. | \$13 |
| 50 | 9/96 | 250 | 20 m | Hewlet Packard/SDRC. | \$14 |
|  | 9/96 | 500 | 15m | Snackwell's Candy | \$12 | Destiny Communications, Inc.

8/95 TBD . 60 m Charter Member............................... $\$ 20$ $8 / 95$ TBD 60 m Fast Start Award/Soaring Eagle Error............. 20 12/95 TBD 60 m Fast Start Award/Soaring Eagle Ed. 2. . $\$ 20$ 10/95 TBD 60 m Florida Series (Inland palm trees \& lake) $\$ 20$ 10/95 OG 30 m Genesis $1: 1$ Error
10/95 OG 60m Integrity.
12/95 OG 60m integrity Ed. 2.
10/95 TBD $\quad 60 \mathrm{~m}$ Oregon Series (Crater Lake) Fro....................
10/95 OG 60m Psalm 118:24 Error........................ $\$ 20$

$10 / 95 \quad 8 \mathrm{~m}$ Tel America Card Error
$\begin{array}{ll}12 / 95 & \text { OG } \\ 10 \mathrm{~m} & \text { Tet America Card Etror } \\ 8 \mathrm{~m} & \text { Tel America Card Ed. }\end{array}$
$12 / 95 \quad$ OG $\quad 8 \mathrm{~m}$ Tel America Card Ed. 2........................ $\$ 2$
 10/95 TBD 60m Texas Series/Rodeo.



## CHECK OUT OUR WINTER PRICES.

Ameritech Big Hurt Set....................t. GQMagazine
Life Savers Set of 2 wh............................. $\$ 29$
Mets 1969 Team Photo............................. $\$ 12$
Premiere Marvel Set of 3........................ $\$ 39$
Shaq $\$ 1000$ Sample
SNET McDonalds
Tommy Hilfiger ......
Tropicana
Topica
PRICES DO NOT INCLUDE SHIPPING
COPLEY PHONE CARDS

> 1992 Commerce St., Suite 218 Yorktown Heights, NY 10598 (914) 243-0621

| MCN | Date | QTY | DENOM | DESCRIPTION OF CARD | Retall |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1095 | 7M | \$85 | Inaugura/Cyberc |  | \$150 |
|  |  | 5M | \$180 | Jaz Series Set/4. |  | . 2207 |
|  | 5 | 2M | ${ }^{\$ 5}$ | Senior Leadership Con |  | . 522 |
|  | $3 / 96$ | 10 M | \$180 | Texaco Co-Branded Set |  | . 5215 |
|  | 6/96 | 11M | \$30 | United Arists Series Set/ |  |  |



| MCN | DATE | QTY | DENOM | DESCRIPTION OF CARD RETA | PRICE |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1/90 | 2M | 10u | Dia Head/Waikiki Silver back ovp... \$1,100 |  |
|  | 1/94 | $5 \mathrm{M}+$ | 104 | Dia Head/Waikki/Bronze back. | \$15 |
|  | $2 / 94$ | 145 | 10u | Hanauma Bay OVP/Bronze back | \$6,550 |
|  |  |  | 10u | Hanuama Bay/Blue/Silver back. | \$300 |
|  | 5/93 | 10M | 10u | Hanuama Bay/Green Letters.. | . $\$ 37$ |
|  | 5/93 | $1 \mathrm{M}_{+}$ | 10u | Hawaiian Sunset Vertical. | \$55 |
|  | 2/91 | 5 M | $3 u$ | Hibiscus | \$36 |
|  | 1/94 | 50 | 30 | Hula Bowl Gir//Telephone. | \$400 |
|  | 1/94 | 50 | 3 u | Hula Bow/Kodak | \$400 |
|  | 1/94 | 6M | 30 | Hula Bow/Kodak/Haw'n TEL | \$425 |
|  | 8/94 | 1 M | 10u | Hula Girl By Night. | \$65 |
|  | 1/95 | 5M | 10u | Hula Girl By Night-ovp. | \$25 |
|  | 8/94 | 850 | 10u | Humpback Whale. | \$90 |
|  | 4/94 | 500 | 10u | Ilikai Hotel-30th Anniv/Black. | \$200 |
|  | 8/94 | 500 | 10u | llikai Hotel-30th Anniv/White | \$200 |
|  | 5/95 | 1M | 10u | likai Hotel-Horizontal logo. | \$50 |
|  | 10/94 | 500 | 10u | llikai Hotel-Vertical Logo.. | \$110 |
|  | 12/93 | 500 | 10u | llikai Hotel (GTE in Black) | \$350 |
|  | 3/93 | 500 | 10u | llikai Hotel (GTE in Yellow) | \$150 |
|  | $12 / 93$ | 500 | 10u | likai Hote/Haw'n TEL | \$275 |
|  | $12 / 93$ | 9 M | 34 | JTB Trolley | \$600 |
|  | $2 / 93$ | 1 M | 10u | Kamehameha I Statue | \$40 |
|  | $2 / 93$ | 100 | 10u | Kamehameha I Statue/Silver Back. | \$500 |
|  | 10/94 | $10 \mathrm{M}+$ | 30 | Koi. | \$10 |
|  | 9/95 | 5M | Var. | Lahanina Visions Triptych Set/3 | \$38 |
|  | 9/94 | 10M | 6 | Lei. | \$13 |
|  | 8/93 | 5 M | 30 | Lei. | \$25 |
|  | 4/93 | 1M | 34 | Maui: Kaanapali Beach | \$45 |
|  | 4/93 | 1 M | 34 | Maut: Molikini Island. | \$45 |
|  | 11/93 | 1 M | 3 | Moon Over Waikiki | \$40 |
|  | 5/95 | 5M | 3 u | Orchids | \$10 |
|  | $1 / 91$ | 1 M | $3 u$ | PTC '91-Pacific Telecom Conf | \$1,500 |
|  | 5/91 | 9 M | 10u | Rainbow Valley | \$35 |
|  | 7/91 | 1 M | 10 u | Rainbow Valley/Eclipse Overprint. | \$400 |
|  | 11/93 | 10M | 30 | Sheraton Hotel | \$20 |
|  | 1990 | 500 | 10u | Snack Minato | \$75 |
|  | 9/94 | 5M | 100 | Sumo Connection | \$30 |
|  | 9/94 | 100 | 104 | Sumo Connection Error | \$1,500 |
|  | $2 / 91$ | 5 M | 34 | Surfer.. | \$40 |
|  | $2 / 91$ | 5 M | 30 | Tahitian Hula Dancer. | \$45 |
|  | $2 / 94$ | 1M | 74 | Tahitian Perles. | \$70 |
|  | 4/92 | 500 | 10u | Tokai University. | \$325 |
|  | 6/93 | 5M | 10u | Treasures of Hawaii. | \$30 |
|  | $2 / 91$ | 2.5M | 30 | Waikiki Beach/Crowd | \$50 |
|  | 8/93 | 100 | 10u | Waikiki City Lights/Haw'n TEL | \$500 |
|  | 4/93 | 6 M | 10 u | Waikiki Coastal Lights. | \$65 |
|  | 4/93 | 500 | 10u | Waikiki Coastal Lights/Haw'n TEL | \$100 |
|  | 9/92 | 10M | 6 | Windsurfing (White Letters) | \$35 |
|  | 11/93 | $10 \mathrm{M}+$ | $6 u$ | Windsurfing (Yellow Letters) | \$20 |

## E - Hawaii

##  <br> ...$\$ 45$ .$\$ 400$ <br> 29th Hawaiian Open/Telepnone <br> 3u 93 Aloha Bow/Haw'n Tel <br> 93 Aloha Bowi/Telephone <br> Var 93 Aloha Festivals Set/6. <br> . 93 Complimentary/black <br> 3 u Aloha Festivals '91 - Pa'u Rdr... <br> u Alona Festivals '93-Pa'u Rdr-Ma <br> 3u Aloha Festivals '93-Polyn. Girl <br> 3u Aloha Games Hobie Cat <br> u Aloha Games Kayak <br> 3u Aloha Games Medals/Haw'n TEL <br> 3u Aloha Games Set/5 <br> uloha Games Surfer <br> u Aloha Games Windsurfers <br> (u Aloha Parade '91-Floral Float. <br> 3u Aloha Wk '92 - King Kamehameha <br> $3 u$ Canoe <br> Ou Canoe/Haw'n Te <br> Canoe/Telephone <br> 3u Diamond Head - Beautiful <br> 10u Diamond Head - Moon. <br> Ou Diamond Head - Moon/Silver Back <br> Ju Diamond Head - Sailooats <br> 3u Diamond Head - Spinnaker <br> 3u Diamond Head - Sun \& Fun <br> $3 u$ Diamond Head at Night <br> 10u Diamond Head/Waikiki Silver back.

##  <br>  <br>  <br>  <br>  <br>  <br>  <br>  <br>  <br> \$10 Best Choice Phone Card $\$ 100$ Bittel Communications... <br> $\qquad$























## HT Technologies

| MCN | DATE | QTY | DENOM | DESCRIPTION OF CARD RETAIL PRICE | MCN | DATE | QTY | DENOM | DESCRIPTION OF CARD RETAIL PRICE | MCN | DATE | QTY | DENOM | DESCRIPTION OF CARD RETAIL | PRICE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HT Technolog |  |  |  |  | 18E | 11/93 | 400 | \$100 | Mt. Rushmore Error...................... $\$ 120$ | 82 | 6/94 | 1.1M | 30 u | Nelson Mandela | \$125 |
|  | UNA | 5 M | 10u | Tropics of Conv, Puzle Set/3............. $\$ 18$ | 216 | 11/93 | 400 | \$50 | Hong Kong Harbour Error................. $\$ 60$ | 83 | 6/94 | 600 | 400 | Silver Saddle Card. | \$35 |
|  | UNA | 5 M | \$6 | United Nations 50th Anniv. ................. $\$ 60$ | 22 | 11/93 | 500 | \$100 | Rio De Janeiro ................................. $\$ 110$ | 84 | 7/94 | 5 M | 20 u | WSTA | \$10 |
|  | 9/94 | 3M | 10u | Viginia Beach Neptune Festival ............ $\$ 16$ | 22 E | 11/93 | 400 | \$100 | Rio De Janeiro Error ....................... $\$ 120$ | 85 | 8/94 | 20M | 30 u | D-Day 50th Anniv Allied Flags | \$12 |
|  | 6/96 | 1.75M | 30 u | Wax Museum Set/3......................... \$20 | 23 | 11/93 | 500 | \$10 | Road Through The Hills .................... $\$ 11$ | 86 | 8/94 | 20M | 30u | D-Day 50th Anniv Blue Borde | \$12 |
| Interactive Telecard Services |  |  |  |  | 26E | 11/93 | 400 | \$100 | Road To Nowhere Error ................. $\$ 120$ | 87 | 8/94 | UNA | 30 u | Blue Border waft |  |
|  |  |  |  |  | 27 | 11/93 | 500 | \$10 | Electric Man \& Earth ........................ $\$ 11$ | 88 | 8/94 | 5 M | 304 | Normandie-Map Background | \$12 |
|  | $7 / 96$ | UNA | 15 m | OceanSpray: Crave the Wave ............... $\$ 9$ | 27 E | 11/93 | 400 | \$10 | Electric Man \& Earth Error.................. $\$ 15$ | 89 | 8/94 | 5 M | 30 u | Normandie-Photo Background | \$12 |
| J-Cubed |  |  |  |  | 28 | 11/93 | 500 | \$25 | Saturn ............................................... $\$ 35$ | 90 | 9/94 | 3333 | 3 u | Briliant Green Hills. | \$13 |
|  | 7/96 | UNA | \$10 | US Olympic Coins: Baseball................. $\$ 3$ | 28 E | 11/93 | 400 | \$25 | Saturn Error ....................................... ${ }^{\text {S }}$ 40 | 91 | 9/94 | 3333 | 3 u | Brilliant Green Desert | \$13 |
|  | 7/96 | UNA | \$10 | US Olympic Coins: Basketball.................... $\$ 3$ | 29 | 11/93 | 500 | \$50 | Planets......................................... $\$ 55$ | 92 | 9/94 | 3333 | 3 u | Brilliant Green Trees. | \$13 |
|  | 7/96 | UNA | \$20 | US Olympic Coins: Track....................... $\$ 5$ | $29 E$ | 11/93 | 400 | \$50 | Planets Error ............................ $\$ 60$ | 90.92 | 9/94 | 3333 | $3 u$ | Brilliant Environmental Set/3 | \$42 |
|  | $7 / 96$ | UNA | \$50 | US Olympic Coins: $\$ 5$ Gold Coin .............15 | 30 | 11/93 | 500 | \$100 | Earthrise On The Moon ................... $\$ 110$ | 94 | 9/94 | 500 | 10u | NAED. | \$14 |
|  | 7/96 | UNA | \$100 | US Olympic Coins: Olympic Torch ..... $\$ 100$ | 30 E | 11/93 | 400 | \$100 | Earthrise On The Moon Error........... $\$ 120$ | 100 | 9/94 | 2M | \$15 | Robo Cop | \$20 |
|  | 7/96 | UNA | \$190 | US Olympic Coins Set/5.................. $\$ 150$ | 31 | 11/93 | 500 | \$10 | Moorish Interior/Spanish.................. $\$ 20$ | 102 | 10/94 | 10u | 5 u | Carnival Air Lines | \$15 |
| JAG Enterprises |  |  |  |  | 32 | 11/93 | 500 | \$25 | City Across The Water/Spanish.......... $\$ 33$ | 104 | 11/94 | 500 | 5 m | 7 Up the Uncola | \$45 |
|  |  |  |  |  | 33 | $11 / 93$ | 500 | \$50 | Scene In Madrid/Spanish................. $\$ 70$ | 105 | 11/94 | 3235 | 20 m | 7 p the Uncola | \$30 |
| 2 | 11/95 | 300 | 5 m | Jigsaw Puzzle/Merry Xmas ................ $\$ 30$ |  |  |  |  |  |  |  |  |  |  | 35 |
| 3 | 2/95 | 125 | 15 m | Valentines Day .................................. $\$ 15$ |  |  |  |  |  |  |  |  |  |  | 15 |
| 4 | 3/96 | 200 | 10 m | Blizzard of '96 ................................... $\$ 9$ | 30 | $11 / 93$ | UNA | 5 | Bed | 108 | 6/95 | 56 M | u | Aboutt Labs-blax | \$9 |
| 5 | 4/96 | 100 | 5 u | Fabulous Fries.................................... $\$ 8$ |  |  | UNA | 5 | 8 |  | $11 / 94$ | 500 |  |  | 15 |
| 6 | 4/96 | 100 | 5 m | Little Shop Hardware ......................... $\$ 9$ | 47 |  |  | \$5 | Miami Skyline \& Water | 112.5 | 11/94 | I | 120 |  | \$8 |
| 7 | 4/96 | 250 | 10 m | St Patrick's Day ............................... $\$ 12$ | 48 | 11/93 | UNA | S5 | Moscow's Onion Domas ................. $\$ 8$ | 116 -8 | $12 / 94$ | 600 | \$105 | NorthWest Airlines Set/3 | S85 |
| 8 | 4/96 | 250 | 5 m | "Wichita, KS Coin 50th Anniv" ............ $\$ 10$ | 49 | 11/93 | UNA | \$5 | Mt. Rushmore................................. $\$ 8$ | 119 | 12/94 | 2M | 10 u | Season's Greetings Doves | \$14 |
| 10 | $7 / 96$ | 500 | 5 m | PCM Report: Honest Abe ................... $\$ 8$ | 50 | 11/93 | UNA | \$5 | Oakland Bay Bridge............................. $\$ 8$ | 121 | -1/95 | 4M | 10u | California Flood/Red Cross | \$10 |
| 10 | 7/96 | 250 | 10 m | 3-D Cow Abduction \& Glasses........... $\$ 12$ | 51 | 11/93 | UNA | \$5 | Palm Trees/Ocean Sunset ............................ $\$ 8$ | 122-5 | 1/95 | 3M | 80 u | Marie Fox's Four Seasons Set/4 | \$36 |
| LDDS WorldCom |  |  |  |  | 52 | 11/93 | UNA | \$5 | Southwest Road \& Hills ....................... $\$ 8$ | 129 | 1/95 | 2M | $5 u$ | Orion/Constellation Card | \$12 |
| 1 | 1/92 | 200M | Var | Metromedia PhonePass Demo............. $\$ 15$ | 53 | 11/93 | UNA | \$5 | Statue of Liberty .............................. $\$ 8$ | 130 | 1/95 | 3.5 M | 10u | Right Team-Right Time | \$10 |
| 2 | 7/93 | 20 | 10u | MasterCall Card................................... $\$ 15$ | 57 | 11/93 | 300 | 204 | Oregon Coffee Roaster...................... $\$ 25$ | 131 | 2/95 | 2.5 M | 10u | NAED Edition II. | \$8 |
| 3 | $7 / 93$ | 109 | 20 u | MasterCall Card........................................... $\$ 18$ | 58 | 12/93 | 100 | 10u | Medical Data Source ........................ \$25 | 132 | 2/95 | 25.9 M | 30 m | Angel Soft Bath Tissue | \$16 |
| 4 | 7/93 | 200 | 25 u | MasterCall Card........................................................ | 59 | 12/93 | 100M | $5 u$ | Pepsi Phonepass/Light Blue ............... \$15 | 133 | 2/95 | 1M | 30 m | Angel Soft Bath Tissue rep | \$20 |
| 5 | 7/93 | 100 | 32 u | MasterCall Card............................................... $\$ 30$ | 60 | ?/94 | 3M | 10u | City Across The Water Demo ............. $\$ 10$ | 134 | $2 / 95$ | 74.7M | 30 m | MD Bath Tissue. | \$16 |
| 6 | 7/93 | 200 | 40 u | MasterCall Card............................................... $\$ 35$ | 61 | ?/94 | 4.5 M | 10u | Earthrise On The Moon Demo............ $\$ 10$ | 135 | $2 / 95$ | 10.4 M | \$5 | Orion/There Goes My Baby | \$10 |
| 7 | 7/93 | 80 | 50 u | MasterCall Card............................................. $\$ 45$ | 62 | ?/94 | 1.5 M | 10u | London Bridge Demo ..................... \$10 | 136 | $2 / 95$ | 1.5M | 204 | Valentine's Day | \$12 |
| 8 | 7/93 | 110 | 100u | MasterCall Card..................................................... ${ }^{\text {a }}$ | 63 | ?/94 | 4.5M | 10u | Moon Over The Highway Demo ......... \$10 | 137 | $2 / 95$ | 2.5 M | $5 u$ | Hong Kong Exhibition | \$17 |
| 9 | 7/93 | 10 | 200u | MasterCall Card.................................................... | 64 | ?/94 | 1.5M | 10u | Mt. Rushmore Demo ........................ \$10 | 138 | $3 / 95$ | 1 M | 10 u | Cathedral-Laurie Guillaum | \$13 |
| 10 | 7/93 | 5 | 1000u | MasterCall Card................................ $\$ 600$ | 65 | ?/94 | UNA | \$10 | London Bridge ................................ $\$ 15$ | 139 | $3 / 95$ $3 / 95$ | 1 M | 10u | Tower-Laurie Guillaume | \$13 |
| 11 | 9/93 | 1M | $20 u$ | SETA PhonePass................................................ | 66 | $1 / 94$ $7 / 94$ | UNA | \$10 | Mt Rushmore.......................... $\$ 16$ | $138-9$ 140 | $3 / 95$ $3 / 95$ | 900 5 M | 20 u | Laurie Guillaum | $\$ 29$ $\$ 8$ |
| 15 | 11/93 | 500 | \$10 | Golden Gate Bridge ......................... $\$ 15$ | 67 68 | ?/94 | UNA | \$10 | Road Through the Hills ...................... $\$ 14$ St. Louis Arch | 140 | $3 / 95$ $3 / 95$ | 5 M 10 u | 10u | Sping Leak | \$8 |
| 15E | 11/93 | 400 | \$10 | Golden Gate Bridge Error ................. $\$ 20$ | 70 | 1/94 | UNA | \$10 | Flamingos .......................................... $\$ 12$ | 142 | $3 / 95$ $3 / 95$ | 500 | 10u | Treasure Coins, Fla Collectorama | \$15 |
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| $16 E$ | 11/93 | 400 | \$25 | Liberty \& Trade Center Error.............. \$35 | 73 | 1/94 | 1M | 250 | GlobalCom Card.............................. $\$ 5$ | 144 | 4/95 | 105M | 10 u | Annual Report/Stock Certificate | \$10 |
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| 17 E | 11/93 | 400 | \$50 | Capitol, Washington Error................ \$60 | 79 | 4/94 | 1 M | 5 | LA Freenet-H.O.P.E. | 146 | 4/95 | 1.5 M | 10 u | IPCE '95 San Francisco | \$10 |
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| 12/95 | 600 | \$5 | World Peace '96- Signed | \$12 |
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| MCN | Date |  | DENOM | DESCRIPTION OF CARD Retall | Refall price |
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| SmarTel continued |  |  |  |  |  |
| 6/94 5 5M $\quad 5 \mathrm{~m}$ Abraham \& Strauss/Mother's Day......s14 |  |  |  |  |  |
|  |  | $25 \mathrm{M}+$ |  | Ace Ventura - When Nature Calls. |  |
|  | 7195 | 2.5M | 5 m | Alegria - Ciraue De Soleil | \$26 |
|  | 295 | 5.1M | 10 m | American Axe \& Mig. | S11 |
|  | 1194 | UNA | 5 m | American Heart Association | \$13 |
|  | 6196 | 200 | 10 m | AmTelex 966 Beige. |  |
|  | $6 / 96$ | 200 | 10 m | AmTelex 96 Bue. | \$7 |
|  | 6196 | 200 |  | AmTelex '96 Peach. | \$7 |
|  | 6196 | 50 | 10 m | AmTelex 966 People | \$15 |
|  | 1094 | 1 M |  | AmTelex Houston. |  |
|  | 1094 | 15M | 10 m | Andre Tippett Day |  |
|  | $8 / 94$ | UNA | 10 m | CELLULAR 2001. | . 811 |
|  | 894 | UNA | 30 m | CELLULAR 2001 | \$23 |
|  | 196 | $25 \mathrm{M}+$ | 10 m | Chex Multi-Bran Cereal | . 55 |
|  |  | UNA |  | Concord Coal/Tsongas\&Rudm | \$15 |
|  | 895 | 1.3M | 20 m | Covenent Bank - Calling Ca | \$13 |
|  | 1295 | 25M | 10 m | DC Comics-Catwoman | \$13 |
|  | 1295 | 12.5M | 5 m | DC-Superboy/Flash/G Lat | \$16 |
|  | 1295 | 12.5M |  | DC-SupermanWWBatman | \$16 |
|  | 4/95 | 1020 | 540 m | Deborah Fogarty | \$12 |
|  |  | m25 | 10 m | Deborah Fogharty |  |
|  | 3196 | UNA | 10 m | Deloite \& Touche LLP | \$20 |
|  | 9/94 | 1.5M | 10 m | Dexter Boscov. | \$13 |
|  | $11 / 94$ | UNA | 10 m | Dexter Phillips. | \$10 |
|  | $11 / 94$ | UNA | 10 m | Dexter Prooues | \$10 |
|  | $11 / 94$ | 2.5M |  | Dexter USA | \$10 |
|  | 3/96 | 4.8M | 10 m | Dexter USA | S20 |
|  | 11/94 | 2.49 | 10 m | Dexter/kinney Shoes | 5 |
|  |  |  |  | Dick Clark 29 Acad Country | \$14 |
|  | 1295 | 50 | 5 m | Dick Clark's American Ban | \$75 |
|  | 7194 | 4 M | 10 m | Digital Equipment Corp. |  |
|  | $11 / 94$ | UNA | 10 m | Digital Equipment Corp. |  |
|  |  | 250 |  | DMABDirect Marketing Ass |  |
|  | $3 / 95$ | 1250 | 10 m | Entenmann's |  |
|  | 1/96 | 500 | 10 m | ESPThank You | \$12 |
|  | 9/95 | 2 M | 10 m | FHP Health Care-Senior Plan | \$13 |
|  | 10,95 | 1.2 M | 10 m | FHP Heath Care-S | $\$ 14$ |
|  | 296 | 2.5 M | 10 m | Firestone Tires | 525 |
|  | 295 | 5 M | 10 m | Firestone Tires | 525 |
|  | 794 | 10 M |  | Forbes field. | \$12 |
|  | 4/95 | 1.5M | 10 m | GE Capital Mortgage insur | \$15 |
|  | 1/95 | 6.5M | 10 m |  | \$15 |
|  | $11 / 94$ | 1.5 M | 10 m | HBO Original Movies. | \$15 |
|  | 10195 | 2.5 M | 20 m | Hershey's Chocolates. | \$16 |
|  | 7195 | 2 M | 20 m | Hershey's Chocolates | \$19 |
|  | 6/95 | 1250 | 10 m | Home Savings of America. |  |

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|  |  |  | 3 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  |  |  |  |  |
|  |  |  | \$20 |  |  |
| $3$ | 9/94 | 3M | \$20 | Andrew Jackson. | \$20 |
| 4 | 9/94 | 500 | $5 u$ | Freedman Collectibles comp. | \$6 |
| 5 | 9/94 | 2 M | \$5 | Hong Kong Int'l Coin Convention... | \$34 |
| 6 | 9/94 | 1M | \$3 | CardEx '94 Amsterdam | \$30 |
| 7 | 10/94 | 1 M | \$5 | Long Beach Expo \#1 (Ship\&COin) . | \$30 |
| 8 | 10/94 | 1M | \$5 | Osio Int'1 Coin Show | \$25 |
| 9 | 10/94 | 1.5M | \$1 | Osio Int'l Coin Show comp | \$25 |
| 8/9 | 10/94 | 1M | S6 | Oslo Coin Fair Set/2. | \$55 |
| 10 | 10/94 | 1M | \$2 | Days of '49 $\ddagger 1$ complimentary | \$17 |
| 11 | 10/94 | 1M | \$3 | MIMI Telecard complimentary | \$10 |
| 12 | 10/94 | 5M | \$5 | Seasons Greetings-Old Time Santa | \$12 |
| 13 | 11/94 | 1M | \$20 | Ron Paul Privacy Card. | \$25 |
| 14 | 11/94 | 1M | \$100 | Ron Paul Privacy Card | \$100 |
| 15 | 11/94 | 1M | \$3 | Sheldon Wirt Rare Coins comp | \$6 |
| 16 | 11/94 | 1M | $5 u$ | Phonecard Resources | \$6 |
| 17 | 11/94 | 2M | \$5 | Kuomintang: Sun Yat Sen | \$15 |
| 18 | 11/94 | 2M | \$5 | Kuomintang: Chang Kai Shek. | \$15 |
| 19 | 11/94 | 2M | \$5 | Kuomintang: Chang Ching Kuo | \$15 |
| 20 | 11/94 | 2M | \$5 | Kuomintang: Lee Teng Hui | \$15 |
| 21 | 11/94 | 2 M | \$5 | Kuomintang: All Four Men | \$15 |
| 17/21 | 11/94 | 2M | \$25 | Kuomintag100 Anniv Taiwan Set/5 | \$77 |
| 22 | 12/94 | 1M | \$10 | Seasons Greetings-Old Time Santa. | \$14 |
| 23 | 12/94 | 1 M | \$5 | NY Int'I Numismatic Conv. | \$20 |
| 26 | 12/94 | 1M | \$3 | Tim Bauer Rare Coins | \$6 |
| $27$ | 12/94 | 2M | \$5 | Taisei Coin-Stamp-Year of the Pig. | \$20 |
| $28$ | 1/95 | 1250 | \$5 | EUl Year of the Pig/Purp | \$20 |
| 29 | 1/95 | 1250 | \$5 | EUl Year of the Pig/Re | \$20 |
| 30 | 1/95 | 1250 | \$5 | EUI Year of the Pig/Green | \$20 |
| 31 | 1/95 | 3833 | S5 | 1995 Year of the Pig Coins | \$17 |
| 32 | 2/95 | 1 M | \$5 | Long Beach Coin \& Collectibles \#2 | \$18 |
| 33 | 2/95 | 600 | n/t | Long Beach Redemption Card | \$25 |
| 34 | 2/95 | 1M | \$5 | To My Valentine | \$15 |
| 35 | 2/95 | 500 | \$10 | To My Valentine | \$15 |
| 36 | 2/95 | 1M | \$2 | Days of '49 $\ddagger 2$ complimentary | \$10 |
| 37 | 2/95 | 1.1M | \$5 | Singapore Int'I Coin Conv/Logos | \$25 |
| 38 | 2/95 | 1.1M | \$5 | Singapore Int'I Coin Conv/Hotel | \$25 |
| 37/38 | $2 / 95$ | 1.1M | \$10 | Singapore Coin Conv. Set/2 | \$50 |
| 39 | 2/95 | 1 M | \$5 | Shed The Light on MS | \$10 |
| 40 | 3/95 | 1 M | \$5 | Chicago Int'I Coin Fair | \$13 |
| 41 | 4/95 | 1.19 | S5 | Singapore Mint/End WWII (A) | \$25 |
| 42 | 4/95 | 1.1M | \$5 | Singapore MintEnd WWII (B) | \$25 |
| 42 P | 4/95 | 10 | \$5 | Singapore MintEnd WWII-proof | \$35 |
| 43 | 4/95 | 1 M | \$5 | Brass Ass Casino/Cripple Creek | \$25 |
| 44 | 4/95 | 1M | \$5 | Central States Numis Socie | \$10 |
| 45 | 4/95 | 1 M | \$3 | San Fran Phonecard Exp | \$12 |
| 50 | 5/95 | 1.5M | \$5 | China Eastern Airlines: Shanghai | \$30 |
| 51 | 5/95 | 1.5M | \$5 | China Eastern Airlines: Singapore | \$30 |
| 52 | 5/95 | 1 M | \$10 | Schofield School PTO | \$12 |
| 53 | 5/95 | 1M | \$2 | Thomas Jefferson | \$5 |
| 54/55 | 5/95 | 1M | \$10 | Xu Beihong Set/2 | \$50 |
| 56 | 6/95 | 500 | \$10 | Long Beach Expo/Marily | \$50 |
| 57 | 6/95 | 500 | \$10 | Long Beach C\&C Expo \#3 Bl | \$50 |
| 58 | 6/95 | 20 | 100u | Long Beach VIP Card | \$200 |
| 59 | 6/95 | 2.1M | 10u | Memphis Int'I Paper Money Show | \$25 |
| 60 | 6/95 | 2M | \$10 | Las Vegas Expo/ZAP | \$15 |
| 60a | 6/95 | (100) | \$10 | Raye ZAP Hollitt Signed | \$35 |
| 61 | 6/95 | 500 | \$10 | MidAmerica Coin Convention | \$30 |
| 62 | 6/95 | 1 M | \$5 | Straits Times 150 th Anniv Card A | \$25 |
| $63$ | 6/95 | 1 M | \$5 | Straits Times 150th Anniv Card B | \$25 |
| 64/65 | 6/95 | 200 | \$10 | Straits Times VIP Set/2. | \$90 |
| 66/67 | 8/95 | 1 M | \$10 | Singapore 30th Indp. Day Set/2 | \$30 |
| 68 | 8/95 | 1M | 30 | Dungeons \& Dragons Promo. | \$15 |
| 6973 | 8/95 | 2.5M | 100u | Dungeons \& Dragons Set/5. | \$78 |
| 74 | 8/95 | 1 M | 10u | Pro Numismatists Guild 40th Ann | \$16 |
| 75 | 8/95 | 2M | \$10 | Moneyworld Asia Expo-Malaysia | \$16 |
| 76 | 8/95 | 500 | \$5 | Philippine Num | \$20 |
| 77 | 8/95 | 1.5M | \$10 | First Straits Banknote | \$25 |
| 78 | 9/95 | 2 M | \$5 | Hong Kong Int' C | \$20 |
| 79 | 9/95 | 500 | \$10 | March | \$15 |
| 80 | 9/95 | 1 M | \$5 | Tiger. | \$8 |
| 82 | 9/95 | 500 | \$5 | San Fran Int'I Numismatic | \$15 |
| 83 | 9/95 | 500 | \$5 | Cherry Creek Gun Club. | \$20 |
| 84 | 10/95 | 500 | \$10 | Nat' \& World Paper Money Conv. | \$15 |
| 85 | 10/95 | 1 M | \$10 | Long Beach Coin\& Collectibles \#4 | \$16 |
| 86 | 12/06 | 2 M | 204 | Pink Panther Halloween.......... | \$18 |
| 87 | 11/95 | 1M | \$5 | Mark Twa | \$10 |
| 88 | 11/95 | 1M | \$5 | Rip Van Winkle. | \$10 |
| 89 | 11/95 | 1M | \$5 | Chief Red Cloud | \$10 |
| 90 | 12/95 | 1 M | \$5 | Geo. Washington/America's Pride | \$10 |
| 91 | 12/95 | 2.5 M | \$5 | Merry Christmas 1995. | \$10 |
| 92 | 12/95 | 200 | 50u | Merry Christmas VIP | \$75 |
| 93 | 12/95 | 2.5 M | \$5 | Happy New Year 1996 | 10 |
| 94 | 12/95 | 320 | 30 u | News/400 | \$20 |
| 95 | 12/95 | 2.5M | $10 u$ | Pink Panther Christmas | \$15 |
| 97 | 12/95 | 500 | 10u | American Bank Note Co. 200 A | 35 |
| 98 | 12/95 | 25 | 100u | American Bank Note Co. VIP | \$200 |
| 99 | 12/95 | 500 | 10u | Buffalo Bill's Wild West Show. | 45 |
| 100 | 12/95 | 800 | \$5 | New York Int't Numismatic Conv.... |  |




Var.





## Cable \& Wireless

| \$5 | British |
| :---: | :---: |
| \$3 | Soccer. |
| \$3 | Soccer |
| \$5 | Soccer. |
| \$5 | Soccer. |
| Var | Soccer Card (Set/2) |
| Var | Soccer Set/2 |

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Send check for above
Send SASE for price list





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N/A $\quad 1 \mathrm{M} \quad 7 \mathrm{~m}$ Monday Night Football-Promo............ $\$ 15$

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\$2 AutoPhonex: Bobby Taylor
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\$2 AutoPhonex: Curtis Martin.
\$2 AutoPhonex: Dave Barr.
\$2 AutoPhonex: David Dunn $\qquad$
\$2 AutoPhonex: Derrick Brooks.

.................
$\$ 7$
.
\$2 AutoPhonex: Eddie Goines.
\$2 AutoPhonex: Ellis Johnson$\$ 18$
$\$ 18$
\$2 AutoPhonex: Eric Zeier..... $\$ 25$
\$2 AutoPhonex: Jack Jackson..
\$2 AutoPhonex: James A. Stewar\$2 AutoPhonex: Jerrott Willard
\$2 AutoPhonex: JJ Stokes$\begin{array}{r}. . . . . \\ . \\ \hline\end{array}$
\$2 AutoPhonex: Joe Aska«acca ......$\begin{array}{r}. . . . . \\ \mathbf{\$ 3} \\ \mathbf{\$ 3} \\ \hline 14\end{array}$
\$2 AutoPhonex: Kevin Carter. ..... $\$ 14$
$\ldots 20$
\$2 AutoPhonex: Larry Jones...$\begin{array}{r}. . . . . \\ \hline\end{array}$
$\$ 2$ AutoPhonex: Rashaan Salaam$\$ 25$
....$\$ 3$
$\$ 5$
\$2 AutoPhonex: Ruben Brown...$\begin{array}{r}1 \\ \hline . . . \quad \$ 5 \\ +\quad . \quad \$ 3 \\ \hline\end{array}$\$2 AutoPhonex: Sherman William
\$2 AutoPhonex: Steve Ingram\$2 AutoPhonex: Steve Ingram\$2 AutoPhonex: Stoney Case$\begin{array}{lrr}\text { S103 } & 10 / 94 & 5 \mathrm{M} \\ \text { S109 } & 11 / 94 & 75 \mathrm{M} \\ 120-5 & 1 / 95 & 1.5 \mathrm{M} \\ \text { S126 } & 1 / 95 & 5 \mathrm{M} \\ \text { S127 } & 1 / 95 & 20 \mathrm{M} \\ \text { S128 } & 1 / 95 & 1.5 \mathrm{M} \\ \text { S148 } & 4 / 95 & 25 \mathrm{M} \\ \text { S149-53 4/95 } & 10 \mathrm{u} \\ \text { S154-8 } & 4 / 95 & 1.5 \mathrm{M} \\ \text { S160 } & 4 / 95 & 2 \mathrm{M} \\ \text { S242 } & 4 / 96 & 1.1 \mathrm{M} \\ \text { S220 } & 12 / 95 & 36.5 \mathrm{M} \\ \text { S221 } & 12 / 95 & 10 \mathrm{M} \\ \text { S222 } & 12 / 95 & 15 \mathrm{M} \\ \text { S223 } & 12 / 95 & 10 \mathrm{u} \\ \text { S225 } & 12 / 95 & \text { UNA } \\ \text { S226 } & 12 / 95 & \text { UNA } \\ \text { S227 } & 12 / 95 & \text { UNA } \\ \text { S228 } & 12 / 95 & \text { UNA } \\ \text { S229 } & 12 / 95 & \text { UNA } \\ 235 & 2 / 96 & \text { UNA } \\ \text { S244 } & 4 / 96 & \text { UNA } \\ \text { S248 } & 4 / 96 & 20 M \\ & 5 / 96 & 60 M \\ & & 5 M\end{array}$

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## Ronald McDonald House - San Francisco

Featured:
Denomination:
Date Issued: Mintage: Expiration Date: Price:

I Love Ronald McDonald House 10 Units
June, 1996
1,000
none
\$10
FULL FOUR COLOR FRONT \& BACK.


Cable \& Wireless time. Many McDonald's/Coke/Disney cards avail

## Bell Canada LaPuce Corporate Issue

## Featured:

Denomination: Date Issued: Mintage: Expiration Date: Price:

Guess Jeans
\$10 Canadian April, 1996 20,000 none
\$10


Corporate logos are very popular world-
wide. Bell Canada Touristic/Show/Event/Private cards also available.

## Gibraltar NYNEX Cards (GNC)

Featured: Denomination: Date Issued: Mintage: Expiration Date: Price:

Photo of John/Yoko holding their marriage certificate, at the Air Base, Rock of Gibraltar in the background.


## USA OLYMPIC VISA CASH TRIAL CARDS

Featured: NationsBank Opening Ceremony Card
Denomination:
Date Issued: Mintage: Expiration Date: Price: \$5
July 19, 1996 89,200
Nov. 30, 1996
$\$ 100$ (in folder)
Hottest Promotional card. Join the KARS
Stored Value Card Club \& pay $\$ 75$ (see our ad in card club section).

KARS has an extensive inventory of Quality Worldwide Phonecards and Stored Value Cards. We are expanding our ability to directly market the cards you want. KARS is the exclusive distributor for Visa Cash Cards from all three US Banks - the exclusive Bell Canada distributor at Shows - and now, thanks to an exclusive distribution arrangement, KARS Unlimited has all stock ACMI cards at ACMI prices!! One stop shopping just got better. Choose from these tantalizing offers or thousands of other cards in our inventory. $\cdots$ Major credit cards accepted. Free pricelist. P/H extra; FL residents add 6\% Sales Tax. Open Late M/W $\omega$

## ACMI Comic Characters

Featured:
Denomination:
Date Issued:
Mintage:
Expiration Date:
Price:
Part of the ACMI Garfield series. Comic
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Featured:
"R" Card of MONROE
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Mintage:
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Price:

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## Brilliant Color Cards



| 1193 | 50 |
| :---: | :---: |
| $3 / 94$ | 1 |
| $7 / 94$ | 150 |
| 94 | 1 |
| 94 | 1 |
| 94 | 5 |
| 94 | 33 |
| 94 | 333 |
| $9 / 94$ | 333 |
| $5 / 95$ | 15 |

Telecard Man Richmond, VA-AmenVox $\$ 950$ u Debit Crd Wmn-DC-AmeriVox ........... \$235
 3u Brilliant Baseball, Anaheim-Sprint...... \$155 3u Brilliant Soccer, CardEx'94-Sprint...... $\$ 195$ 3u Debit Crd Wmn/Tennis-Phoenlx ........ $\$ 100$ $3 u$ Keebler Pass DieCut HT/LDDS ........... $\$ 30$ Om New Frontiers red DieCut HT/LDOS ..... $\$ 65$
$3 u$
Oil in Sand DieCut HT/LDDS ............. $\$ 30$
$5 u$ Telecard Man-Germany-HT/LDDS ...... $\$ 600$

## Cable \& Wireiess

| 9/95 | 300 | $3 u$ | 100th Flight |
| :---: | :---: | :---: | :---: |
| N/A | 250 | \$25 | Abraham Lincoln |
| N/A | N/A | n/t | Abraham Lincoin Test |
| 8/95 | 125 | 20 m | ANA 104th Convention |
| 8/95 | 250 | 50 | Apollo 13. |
| 9/95 | 2M | 10u | Dunkin Donuts Die Cut |
| N/A | 250 | \$25 | John F. Kennedy |
| N/A | N/A | n/t | John F. Kennedy Test |

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## CTN continued

| CTN continued |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 36 | 3/96 | 2 M | \$10 | Toronto, Ontario. | \$12 |
| 37 | 3/96 | UNA | \$10 | Quebec City. | \$12 |
| 38 | 3/96 | UNA | \$20 | Quebec City. | \$12 |
| 39 | 3/96 | 2M | \$10 | Whistler, B.C. | \$12 |
| 40 | 4/96 | 1 M | 20 m | Pepcid AC. | \$20 |
| 41 | 5/96 | 5M | \$5 | Esprit Promo | \$12 |
| 42 | 5/96 | 6.5 M | \$15 | Tiazac-Biovelle Pharmaceuticals | \$18 |
| 43 | 5/96 | UNA | var | Viva Style de Vie-Loyalty card.. |  |
| S44 | 6/96 | 4880 | \$10 | Mti Grand Prix, J. Villeneuve-Car | \$12 |
| S44E | 6/96 | 120 | \$10 | Mit GP, J. Villeneuve-Car Misprint | . $\$ 12$ |
| \$45 | 6/96 | 5 M | \$10 | Mit Grand Prix, J. Villeneuve-face. | . 12 |
| S45P | 6/96 | 5 M | \$10 | Mti Grand Prix, J. Villeneuve-Face. | . 12 |
| 46 | 6/96 | 500 | \$10 | Noritake Crystal | \$12 |
| 465 | 6/96 | 500 | \$10 | Noritake Crystal | \$12 |
| 47 | 6/96 | 1.5M | 5 m | Greyhound Bus | \$12 |
| 475 | 6/96 | UNA | 5 m | Greyhound Bus |  |
| 48 | 6/96 | 1.5 M | 10 m | Greyhound Bus | \$12 |
| 485 | 6/96 | UNA | 10 m | Greyhound Bu |  |
| 49 | 6/96 | 1.5 M | 20 m | Greyhound Bus | \$20 |
| 49 S | 6/96 | UNA | 20 m | Greyhound Bus |  |
| 50 | 6/96 | 1.5M | 40 m | Greyhound Bus | \$40 |
| 50 S | 6/96 | UNA | 40 m | Greyhound Bus |  |
| 51 | 6/96 | 1 M | 5 m | Greyhound Logo | \$12 |
| 515 | 6/96 | UNA | 5 m | Greyhound Logo |  |
| 51 Sa | 6/96 | UNA | 5 m | Greyhound Logo-Overpunch VOID |  |
| 52 | 6/96 | 1.5 M | 10 m | Greyhound Logo | \$12 |
| 52 S | 6/96 | UNA | 10 m | Greyhound Logo |  |
| 53 | 6/96 | 1.5 M | 20 m | Greyhound Logo | \$20 |
| 53 S | 6/96 | UNA | 20 m | Greyhound Logo |  |
| 54 | 6/96 | 1.5 M | 40 m | Greyhound Logo | \$40 |
| 54 S | 6/96 | UNA | 40 m | Greyhound Logo |  |
| 55 | 6/96 | 1M | 20 m | Omada Canada. | \$20 |
| 55 S | 6/96 | 1M | 20 m | Omada Canada. |  |
| 56 | 6/96 | 13 M | 15 m | Pepsi-navy background. | \$25 |
| 56 S | 6/96 | 13M | 15 m | Pepsi-navy background. |  |
| 57 | 6/96 | 13 M | 15 m | Pepsi-White background | \$25 |
| 57 S | 6/96 | 13M | 15 m | Pepsi-White background |  |
| 58 | 6/96 | 12.5 M | 10 m | Shell Canada. | \$12 |
| 58 S | 6/96 | UNA | 10 m | Shell Canada |  |
| 58 Sa | 6/96 | UNA | 10 m | Shell Canada- |  |
| 59 | 6/96 | 12.5 M | 20 m | Shell Canada. | \$20 |
| 598 | 6/96 | UNA | 20 m | Sheil Canada |  |
| 60 | 6/96 | 12.5 M | 40 m | Shall Canada | \$40 |
| 605 | 6/96 | UNA | 40 m | Shell Canada |  |
| 61 | 6/96 | 12.5 M | 90 m | Shell Canada | \$75 |
| 615 | 6/96 | UNA | 90 m | Shell Canada |  |
| 62 | 6/96 | 7.1M | 10 m | TDK Talk. | \$12 |
| 63 | $7 / 96$ | 75 M | 5 m | Proctor\&Gamble 1996-English | \$12 |
| 635 | 7/96 | UNA | 5 m | Proctor\&Gamble 1996-English |  |
| 63 a | 7/96 | 25 M | 5 m | Proctor\&Gamble 1996-French. | \$12 |
| 63 aS | 7/96 | UNA | 5 m | Proctor\&Gamble 1996-French |  |
| 64 | 8/96 | 2250 | \$5 | L'Actualite Magazine | . 12 |
| 65 | 8/96 | 2.5 M | 15 m | 7-11 Stores-Scenic series 1 | . 12 |
| 66 | 8/96 | 2.5 M | 15 m | 7-11 Stores-Scenic series 2 | . $\$ 12$ |
| 67 | 8/96 | 2.5 M | 15 m | 7-11 Stores-Scenic series 3 | . 12 |
| 68 | 8/96 | 2.5 M | 15 m | 7-11 Stores-Scenic series 4 | . 12 |
| 69 | 8/96 | 7.5 M | 15 m | Boni-Soir Convenience Stores | . 12 |
| 70 | 8/96 | 5 M | 30 m | Boni-Soir Convenience Stores | . $\$ 30$ |
| 71 | 8/96 | 2.5 M | 60 m | Boni-Soir Convenience Stores | . $\$ 60$ |
| 72 | 8/96 | 750 | 15 m | Green Gables, P.E.I. | . 12 |
| 73 | 8/96 | 500 | 30 m | Green Gables, P.E.I | . $\$ 30$ |
| 74 | 8/96 | 250 | 60 m | Green Gables, P.E. | S60 |
| 75 | 8/96 | 10 M | 5 m | KMart Puzzle | . $\$ 8$ |
| 76 | 8/96 | 10 M | 10 m | KMart Puzzie. | . 12 |
| 77 | 8/96 | 10 M | 20 m | KMart Puzzle | . 220 |
| 78 | 8/96 | 10 M | 60 m | KMart Puzzle | . $\$ 55$ |
| 79 | 8/96 | 500 | \$5 | Montreal Alouettes. | . $\$ 6$ |
| 80 | 8/96 | 500 | \$10 | Montreal Alouettes. | . \$12 |

## ATTRACTIVE CARDS ATTRACTIVE PRICES.

Extensive selection of U.S. and international phone cards. Price list on request.


International Phone
Card Exchange
41 Watchung Plaza Montclair, NJ 07042
Tel: 201-857-2121 Fax: 201-857-4743
www.ipce.com


## Phone Line Int!

5/93 2M $\$ 5$ Canada Flag, Access -9911 Domestic.. $\$ 12$

| $5 / 93$ | $2 M$ | $\$ 5$ | Canada Flag, Access $-9939 . . . . . . . . . . . . . . ~$ |
| :--- | :--- | :--- | :--- | :--- |


| MCN | DATE | QTY | DENOM | DESCRIPTION OF CARD | RETA | PRICE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10/93 | 10M | \$10 | Phantom of the Eagle |  | \$12 |
|  | 10/93 | 10M | \$20 | Phantom of the Great |  | \$23 |
|  | 10/93 | 10M | \$12 | Save the Whales |  | \$15 |
|  | 10/94 | 5 M | \$10 | Fuil Film/Butterfly |  | \$12 |
|  | 4/95 | 1,250 | \$10 | Hostel/Banft. |  | \$12 |
|  | 4/95 | 1,250 | \$10 | Hostel/Calgary. |  | \$12 |
|  | 4/95 | 1,350 | \$10 | Hoste/Lake Louise. |  | \$12 |
|  | 4/95. | 1,350 | \$10 | Hoste//Ottawa |  | \$12 |
|  | 4/95 | 1,350 | \$10 | HostelVictoria |  | \$12 |
|  | 4/95 | 1M | \$10 | Lincoin Hts C8S Show | lane | \$12 |
|  | 4/95 | 1 M | \$20 | Lincoin Hts C\&S Show |  | \$23 |
|  | 4/95 | 5.9M | \$10 | Mount Roya |  | \$12 |
|  | 4/95 | 5 M | \$20 | Mountie/Portr |  | \$23 |
|  | 4/95 | 1,350 | \$10 | Neill Wyclk College |  | \$12 |
|  | 4/95 | 2.7M | \$100 | Orcas. |  | \$110 |
|  | 4/95 | 6.3M | \$20 | Ottawa/Pariliament Bu |  | \$23 |
|  | 4/95 | 4M | \$10 | Quebec City |  | \$12 |
|  | 4/95 | 1,350 | \$10 | The Crossing Resort |  | \$12 |
|  | 4/95 | 10.5M | \$10 | Toronto Skyline, Purp |  | \$12 |
|  | 4/95 | 20M | \$10 | Vancouver 9:00 Gur |  | \$12 |
|  | 4/95 | 5.4M | \$50 | Whister, B.C |  | \$55 |
|  | 4/95 | 1,350 | \$10 | YWCA Banff Mountain |  | \$12 |
|  | 8/95 | 4.1M | \$10 | Calgary Skyline |  | \$12 |
|  | 8/95 | 4.1M | \$10 | Canoeists |  | . $\$ 12$ |
|  | 8/95 | 8.6M | \$10 | Edmonton Skyline. |  | \$12 |
|  | 8/95 | 8M | \$10 | Niagara Falls Skylon To |  | \$12 |
|  | 8/95 | 4.1M | \$10 | Peggy's Cove, Nova Sc |  | \$12 |
|  | 8/95 | 3M | \$10 | Polar Bears |  | \$12 |
|  | 8/95 | 4,150 | \$10 | Victoria/Parliament Bld | Iom | or \$12 |
|  | 8/95 | 500* | 10 m | Wedding, Lorrie \& 1 |  | \$10 |
|  | 8/95 | 1.1M | \$10 | YMCA Montreal |  | \$12 |
|  | 11/95 | 5 M | \$5 | Fujil Film/Coyote |  | \$12 |
|  | 11/95 | 1 M | \$10 | Hostel/Ch, teau Bahia |  | \$12 |
|  | 11/95 | 2 M | \$5 | Season's Greetings Mo |  | \$12 |
|  | 11/95 | 2 M | \$10 | Happy Holidays. |  | \$12 |
|  | 11/95 | 1 M | \$20 | Merry Christmas |  | \$23 |
|  | 11/95 | 1 M | \$50 | Season's Greetings Pi | nch | \$55 |
|  | 11/95 | 1M | \$10 | White Sands Travel/B |  | \$12 |
|  | 11/95 | 1 M | \$20 | White Sands Travel/Pa | ees | \$23 |
|  | 11/95 | 1 M | \$10 | YWCA Toronto |  | \$12 |
|  | 4/96 | 1 M | var | West End. |  | \$12 |
|  | 5/96 | 7M | \$20 | Bighorn Sheep |  | \$23 |
|  | 5/96 | 10 M | \$10 | Canadian Rockies. |  | \$12 |
|  | 5/96 | 500 | \$25 | Hostel/Greyhound Go |  | \$30 |
|  | 5/96 | 3M | \$20 | Jasper, Alberta/Maligne |  | \$23 |
|  | 5/96 | 6 M | \$50 | Moose. |  | \$55 |
|  | 5/96 | 3 M | \$10 | Mount Edith Cavell, Jas |  | \$12 |
|  | 5/96 | 8M | \$10 | North Vancouver/Capila | Bridge | \$12 |
|  | 5/96 | 6 M | \$20 | Vancouver/Lion's Gate |  | \$23 |
|  | 5/96 | 1M | \$20 | Vanwest College. |  | \$23 |
|  | 5/96 | 4 M | \$20 | Victoria/Butchart Garde |  | \$23 |
|  | 5/96 | 1 M | \$10 | Whistlers Drugs |  | \$12 |
|  | 6/96 | 3M | \$10 | Chateau Frontenac, Qu | City | \$12 |
| Phone Line Int//STN |  |  |  |  |  |  |
|  | 1/94 | 1 M | \$10 | Mountie/PIN front |  | \$15 |
|  | 5/94 | 1 M | \$10 | Mountie/PIN back |  | \$15 |
|  | 1/94 | 250 | \$25 | Mountie/PIN front |  | \$37 |
|  | 1/94 | 250 | \$25 | Toronto Skyline/PIN fra |  | \$37 |
|  | 5/94 | 1M | \$25 | Toronto Skyline/PIN ba |  | \$37 |
|  | 5/94 | ${ }^{1.5 \mathrm{M}}$ | \$10 | Hostel/ ancouver. |  | \$15 |
|  | 5/94 | 5 M | \$25 | Vancouver |  | 37 |

## Thunder Bay Telephone

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/95 | 3M | \$10 | Nordic Games/Skier | \$15 |
| \$2 | 3/95 | 2 M | \$20 | Nordic Games/Skier | \$25 |
|  |  |  |  |  |  |
|  | $7 / 94$ | 1 M | \$50 | Maplo Leaves | \$55 |
| 2 | 11/94 | 1M | \$10 | Pariament Buildings | \$12 |
| 3 | 11/94 | 800 | \$5 | Cowgirl (W. Canada Agribition) | \$12 |
| 4 | 11/94 | 1 M | \$20 | Cowboy (W. Canada Agribition | \$23 |
|  | 11/94 | 2.5 M | \$20 | Hunt Falls | \$23 |
| 6 | 1/96 | 3 M | \$20 | Montreal River | \$23 |
| 7 | 1/96 | 500 | \$50 | Nemeiban Lake | \$55 |
| 8 | 1/96 | 500 | \$100 | Frenchman River Valley | \$110 |
| 9 | 1/96 | 3 M | \$10 | Kenosee Lake... | \$12 |
| NB |  |  |  |  |  |
|  | $7 / 94$ | 1 M | \$10 | Parliament Buildings | . 12 |
| 2 | $7 / 94$ | 2M | \$20 | Flowerpot Rocks/En | \$23 |
| $2 a$ | 3/94 | 1M | \$20 | Flowerpot Rocks/Fr | \$23 |
|  | $7 / 94$ | 1M | \$50 | Maple Leaves | \$55 |
|  | 2/95 | 4 M | \$10 | Lighthouse, Grand Manan. | \$12 |
| 45 | 2/95 | UNA | \$10 | Lighthouse, Grand Manan |  |
|  | 2/95 | 3M | \$20 | Coverad Brdg, Riverview/Eng Multi | \$23 |
|  | 2/95 | 2 M | \$20 | Covered Brdg, Riverview/Fr Multi. | \$23 |
| $5 a S$ | 2/95 | UNA | \$20 | Covered Brdg, Riverview/Fr Multi |  |
| 5S | 2/95 | UNA | \$20 | Covered Brdg, Riverview/Eng Multi |  |
| S6 | 2/95 | 1 M | \$50 | Fisherwoman, Miramichi River | \$55 |
| S6S | 2/95 | UNA | \$50 | Fisherwoman, Miramichi River |  |
|  | 5/95 | 1 M | \$5 | BCE Annual Meeting 95/Eng | \$12 |
| 7 a | 5/95 | 200 | \$5 | BCE Annual Meeting 95/ | \$12 |
| 7aS | 5/95 | UNA | \$5 | BCE Annual Meeting 95/Fr |  |
| 75 | 5/95 | UNA | \$5 | BCE Annual Meeting 95/Eng |  |
| 8 | 7/95 | 1 M | \$10 | Saint John Hiliton... | ... $\$ 12$ |

MCN Date GTY oenom description of caro retall price NBTel continued


## FOREIGN

COCA-COLA
Australia PIT
N/A 10 M N/A Coca-Cola Santa \& Polar Bear........... $\$ 90$
Australia Telecom

| 2/96 | 10M | \$5 | Australian Coke \#2. | \$65 |
| :---: | :---: | :---: | :---: | :---: |
| 2/96 | 4 M | \$5 | Australian Coke \#3 | \$65 |
| $2 / 96$ | 4 M | \$5 | Australian Coke *4. | \$65 |
| 6/95 | 10M | \$2 | Polar Bear and Santa/Set 2. | \$68 |
| 12/94 | 10M | \$2 | Red Hot, Cool Down Set/Set 2. | \$55 |

Belgium PTT
N/A Open 10 u Coke Belacom.............................. $\$ 100$
$\begin{array}{ccc}\text { British Telecom } \\ 9 / 95 & \text { IM } \\ \text { L2 Coca-Cola Bottles............................. } \$ 35\end{array}$
China PTI
N/A $50 \mathrm{M} \quad 25$ y Shanghai Coke.............................. $\$ 50$
Gzech Rep. PTI
N/A N/A N/A City Coke..
A CityCard.
..... $\$ 15$
N/A N/A N/A Coke FDA CityCard........................... $\$ 15$

## Denmark Danmont

9/94 2876 1000kr Coca-Cola Bottles............................... $\$ 70$

## Denmark TeleDanmark


Cerman Telekom

| N/A | N/A | N/A | Coca-Cola Jazz Set/3 | \$142 |
| :---: | :---: | :---: | :---: | :---: |
| N/A | N/A | N/A | Coca-Cola Polar Bear. | . $\$ 30$ |
| N/A | N/A | N/A | Coca Cola-12 Polar Bears. | . $\$ 30$ |
| N/A | N/A | N/A | Coca Cola Koin Carnival. | \$18 |

Hong Kong/HK Telecom
9/95 1M 25 u KFC/Coke in folder....................... $\$ 125$

## Hungary PTT

10/94 100M50 forints Coke \& Coke Lite ............................... $\$ 27$

## Peru PTT



Australia Telecom

| 10/94 | 10M | \$2 | Istey Down Under Sell in foider....... 445 |
| :---: | :---: | :---: | :---: |
| N/A | 10M | \$5 | Mickey \& Donald Set/2 |
| 12/94 | N/A | \$2 | Mickey Party with poster in folder ....... 538 |
| N/A | 10 M |  | The Whoonio Paty 1032 Disal |

## Chilesat

N/ 17M1500 pescos Pocahontas filt the Hummingbird............. $\$ 7$
 N/A 17M1500 pescs Pocahontas Miko the Recoon. 1.


## Penmark PTT

N/A $4.2 \mathrm{M} \quad 15$ u Donald Duck....
N/A 4.2 M 115 u Donald Duck Set..



## MCDONALD'S

## British Telecom

| N/A | 6M | $10 u$ | MoDonald's Breakfast Set/4 | 20 |
| :---: | :---: | :---: | :---: | :---: |
| 9/95 | 2M | 5 u | Spaceship McDonald's | . $\$ 35$ |
| Denmark Danmont |  |  |  |  |
| 9/90 | 250 | 100kr | McDonald's Danmont Trial | . $\$ 520$ |
| Finland PTT |  |  |  |  |
| N/A | N/A | N/A | McDonald's Card, | ...\$21 |

## German Telekom

10/93 6M 6 DM Ronald McDonald Haus-Deutschiand ..\$24 Hungary Telefon Kartya

11/94 2.5M N/A McDonald's Puzzle Set....................... $\$ 80$
Netherlands PTT
N/A 1.5M F $\$ 2.50$ Cardex ' 95 McDonald's Puzzle Set...... $\$ 80$ New Zealand Telecom

... $\$ 30$

## MOST WANTED IN THE WEST


Coke Classic Set of 6 (2500) HOTI Retall $\$ 65$ Sale $\$ 49.00$


AT\&T Olympic
Set of 4 w/folder (1000) HOTI $\$ 48.00$


Cracker Jack II
$(2,500)$ NEW \& HOTI ONLY $\$ 15.00$


Warner U.S. Corporate Set Bugs \& Daffy Set of 2 HOTII (2500)

Cable \& Wireless
Crayola II (1500)
AT\&T
$\begin{array}{lll}\text { AT\&T } & \text { MOST WANTED } \\ \text { Dairy Queen } 1(750) . . . . . . . . . . ~ & 60.00 & \text { Cracker Jack I......... }\end{array}$
MOST WANTED
$\qquad$ .... 34.00 Coke Blimpies Set/4......... 48.00 Halloween Pumpkins (550),7.00 Dairy Queen II Misty Slush19.00 Coca Cola Atlantic lowa.... 29.00 PAC PEL XMAS 96 SET AT FACE Dominoes Pizza (1000)..... 19.00 \$5 Democratic Convention29.00 CORONA BEER PARROT ...6.00 McDONALDS Dunkin Donut Die Cut....... 17.00 Snoopy Card-A-Month Match Garfield Magician............. 39.00 McKids (Retail \$25)......... 15.00 NASA Galileo (1100)......... 14.00 Set/12 (500) .................. 299.00 Ice Breaker...................... 18.00 \$2 Set/50 (Retail $\$ 100$ ) ... 79.00 TCW ' 96 NY Show ............ 12.00 Little Ceasars (1000) ........ 24.00 Passport Set/2 w/copy of 1st $\$ 2$ 'Gold' Set.................. 199.00 Beta (500).......................25.00 Race For Presidency........ 30.00 Phonecard in World........ 25.00 S5 Set/10 (Retaill $\$ 100$ )... 59.00 Internet Exch (950)...........15.00 LPGA McDonalds............. 24.00 Pink Panther Olympics .... 20.00 \$10 Set/10 (Retail \$175) 129.00 McDonald Back to School.14.00 TCW '96 NY Show ............ 34.00 Coke Friends Set/4...........49.00 AT\&T W.O.C. \#6 Set/2 ..... 30.00


Cable \& Wireless/STS
Ronald McDonald Telechips
Set of $6 \quad \$ 149.00$



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SPECIALTIES

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| :--- | :--- |
| Tarzana, CA 91356 | Fax: (818) 609-972 |

Tarzana, CA 91356 Fax: (818) 609-9725

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P.0. Box 938 San Jacinto, CA 92581
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Alta Loma, CA 91701
Ph/Fax (909) 46
(800) 777-7610

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Specializing in Japanese phonecards, wholesale and retail. See our ad on page 26.
"The Best in the West." Specializing in Disney, Coca-Cola, McDonald's themes, rare editions and show promotions. See our ads on page 18.

## Buffalo Bill Telecard Gallery

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Fax: (805) 965-1454
We specialize in rare low mintage U.S. cards. Speciality in investment quality cards with the best appreciation potential. Extensive inventory of Coke \& McDonald's. See our ad on page 31.
Fiedier \& Associates
P.O. Box 2382

Redondo Beach, CA 90278
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Fax: (310) $323-5315$
Specializing in licensed images such as Pink Panther, Cathy, Dungeons \& Dragons and movie posters. Nice selection of sample cards and matched numbered sets. See our ad on page 27.

The Worid of Calling Cards
44 Lucille Street
Arcadia, CA 91006

## colorado

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Denver, CO 80209

Ph: (303) 777-3034
Fax: (303) 733-4946

Wholesale distributor representing the major U.S. telecoms.

FLORIDA

| Acme Telecards, Inc. <br> P.0. Box 450957 <br> Sunrise, FL 33345 | Ph. (800) 405-2263 <br> Fax: (954) 742-9015 | Largest selection of corporate promotional plus: RBOC's, Disney, Visa Stored Cash Cards and much more at great prices! See our ad on page 14. |
| :---: | :---: | :---: |
| KARS Unlimited <br> P. O. Box 4066 <br> Ormond Beach, FL 32175-4066 | Ph. (800) 750-3506 <br> Ph. (904) 441-1101 <br> Fax: (904) 441-7016 | "Your global connection to quality. Specializing in quality phonecards and moneycards from around the world. Major telecoms, RBOCs, topicals, sports, mint and used." See our ad on pages 25 \& 43 . |
| Sears Phone Card Dept. 3111 E. Colonial Dr. Orlando, FL 32894 | Ph. (407) 898-7778 <br> Fax: (407) 898-7779 | Over 3000 different phonecards in stock and for sale. Comprehensive price list free upon request. See our ad on page 24. |

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Nappanee, IN 46550

Ph: (219) 773-5529 Fax: (219) 773-3993

The STS trading post. Need sales reps across the country. Low rates, high commission. We're not MLM. See our ad on page 22.

## KANSAS

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Ph. (316) 775-3060
Fax: (316) 775-7885

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## MASSACHUSETTS

Freedman Collectibles, Inc.
P.O. Box 125

Newtonville, MA 02160

Ph. (617) 965-7635
Fax: (617) 332-836

We carry all major and minor U.S. telecards See our ad on page 15.

| COMPANY | PHONE/FAX | SPECIALTIES |
| :---: | :---: | :---: |
| MINNESOTA |  |  |
| Weberg Telecom Systems <br> 608 NW 3rd Street <br> Kasson, MN 55944-0127 <br> NEW JERSEY | (507) 634-6050 | "Howie" specializes in STS corporate \& private issue collector cards as well as C\&W. We will find the hard-to find cards you are looking for. See our ads on pages $15 \& 29$. |
| Blue Ribbon <br> 79 West High Street Somerville, NJ 08876 | $\mathrm{Ph} / \mathrm{Fax}$ (908) 725-4645 | Only the best selection and pricing for our customers. Special offer and unbeatable prices on boxes. Extensive inventory. Low mintage phonecards. See our ad on page 18. |
| International Phone Card <br> 41 Watchung, Suite 383 <br> Montclair, NJ 07042 | hange <br> Ph. (201) 857-2121 <br> Fax: (201) 857-4743 | From Amerivox to Worldlink, we've got the cards you want! Request a free price list or visit us at www.ipce.com. See our ad on page 30. |
| NEW YORK |  |  |
| Copley Phone Cards 1992 Commerce St., Ste. 218 Yorktown Heights, NY 10598 | Ph. (914) 243-0621 | Contact us for all your promo, sports and show card needs...Are you on our mailing list?. See our ad on page 16. |
| Global Telecard Company 1133 Dobbs Fery Rd White Plains, NY 10607 | Ph. (914) 674-0408 <br> Fax: (914) 674-0408 | Specializing in Baby Bells, AmeriVox, \& show cards. We carry Coke, Disney, McDonalds and limited issues. We also do consulting. See our ad on page 23. |
| Powell Associates <br> 1270 Ave of the Americas Suite 212 <br> New York, NY 10020 | Ph. (800) 528-8819 <br> Fax: (212) 332-8107 | The largest selection of recent cards from Ameritech, AT\&T, AmeriVox, Bell Atiantic, Bell Canada, GTE, GTI, NYNEX, Sprint, and U S WEST. See our ad on page 17. |
| Univox 500 Filth Ave. Ste. 424 New York, NY 10110 | Ph. (212) 398-CARD <br> Fax: (212) 398-1408 | Specializing in AT\&T, Coke, McDonald's, Disney, rare phonecards, Press sheets, Test cards. See our ads on page 21. |

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PHONE CARDS PLUS
P.O. Box 75667

Oklahoma City, OK 73147
Ph: (405) 943-1997
Fax: (405) 943-4924

Specializing in a wide variety of rare \& collectible U.S. telecards with themes such as: Coca-Cola, Disney, sports, Star Trek \& much more. See our ad on page 20.

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| :---: | :--- | :--- |
| 206 Cooper Drive | Ph. (803) 652-7485 | Jumbos, low mintage show cards and many |
| Aiken, SC 29803 | Fax: (803) 652-7485 | other cards. See our ad on page 28. |

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Santa Clara, UT 84765
Ph: (800) 659-0960
or (801) 652-2097

## VERMONT

## Telenova

SunsetFarm
Woodstock, VT 05901

## wisconsin

| J \& G Telecards |  |
| :--- | :--- |
| 6892 Donnybill Road. | Ph. (608) 846-3473 |
| Deforest, WI 53532 | Fax: (608) 846-3473 |

Specializing in Ameritech, Pac Bell, Sports,
6892 Donnybill Road Fax: (608) $846-3473$

United America Cards, Etc.
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Fax: (414) 358-9303

North America's Phonecard Warehouse. Worldwide Distributor of Omnitel \& Canada Telecom Network CTN. Specializing in corporate AT\&T and Cable \& Wireless. See our ads on page 13.

Coca-Cola Sheets, test promo and sample cards. See our ad on page 43.

We carry a wide variety of phonecards including Coke, Disney, McDonalds, Sports, Corporate, Promos plus many other sought after topics at reasonable prices. See our ad on page 16.


## CARDS FOH SALL - ISS

\#1 ACCESS TO PHONECARDS, Racing, Schim Shimmel, McDonalds, Coke, SLSC, VOODOO Lounge, Marilyn, Batman, Jerry Garcia, Event Masters, Blimpie, Coke Polar Bear Sample. PH: (914)566-7154 after 5:30 p.m.
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McDonalds. Also, Star Trek. Buy/Sell all. Call Mike (313)434-5474.

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C\&W Crayola Store - $\$ 22$
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(800)422-7316

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AMERIVOX (14.9/24.9) cards and first test card
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BETTY BOOP, BARBIE, Upper Deck Joe Montana 3 -card set as well as many other great sports and non-sports prepaid collectible phonecards available. For price list and quotes, call, write, or fax BOBBY G's, 11634 Nature Trail, Port Richey, FL 34668. PH (813)862-8999, Fax (813)868-BOBG.

CHRISTMAS SPECIALS. The best of beautiful and collectible phonecards. Cards you want? We'll find them. LM Collectibles, 4470-107 Sunset Blvd., Suite 293A, Los Angeles, CA 90027. (213)6646422. stevens@leonardo.net

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| :--- | :--- | ---: |
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Tel: (415) 359-1301
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COLLECTIBLE AMERICA'S CUP SETS "1992" \& "1995" $1500+5$-CARD LAMINATED SETS NUMBERED IN SERIES, "1992" 3000 +5-CARD LOOSE SETS, LAMINation AVAILABLE, "1992" 5000 3-CARD LAMINATED OR LOOSE SETS, "1995" Fax Inquiries To (714) 348-9747 CFL Cards Available

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॥.S. MINT TELECOIN CONFUSION. Confusion continues to reign over the mintage of U.S. Mint Olympic Telecoin phonecards and the number that were dumped in discount stores, with the parties involved providing different figures or none at all.
John Tucker, president of J Cubed, the master distributor for the program, said he doesn't know how many cards were produced, although he had heard reports of 200,000 total. Paige Arnhof-Fenn, who directed the Olympic phonecard program for the Mint, said that sales reports from New Media Telecommunications, the card manufacturer, indicated "more than a couple of hundred thousand phone
 passes" had been sold.

Jonathan Weisz, president of New Media, refused to comment on the program other than to agree with the Mint's figures, saying that it was J Cubed's program. Yet a letter sent by New Media to collector Christina Castro of Brentwood, Tenn., in mid-October put the total mintage at $110,000-20,000$ each of the $\$ 10$ basketball and baseball cards, 55,000
 of the $\$ 20$ track and field cards; 14,000 of the $\$ 50$ Olympic cauldron cards; and 1,000 of the $\$ 100$ Olympic cauldron obverse and reverse cards. In the October edition of Moneycard Collector, J Cubed's Tucker said that 100,000 five-card sets had been produced, then an additional 10,000 each of the basketball, baseball and track and field cards were subsequently issued in a second run.

All the parties involved said they did not know or refused comment on how many cards ended up in discount outlets such as Odd Lots or Big Lots. All five versions could be purchased in such stores, typically at prices that were 20 percent of face value. A large offer of the phonecards made by New Media to a major distributor of telecards, who asked to remain anonymous, said that "thousands of cards" were offered. The deal was declined on the basis that it would hurt the collector market.
"If that's the channel where customers are buying them, then the more exposure the better," Arnhof-Fenn said of the cards' appearance in the discount stores. "We will continue minting Olympic coins until the end of the year, and will continue to sell the cards as well." But when New Media was contacted about the availability of cards in late October, they said no cards were available.

> ACCESS TO HOLOGRAMS. Access, a unit of Graphic Results Corp. of Miami, Fla., has announced its new partner in phonecard innovation, 3-D Worldwide Holograms. "By combining two of the latest technological trends, prepaid phonecards and holograms, we have created a dynamic new package geared for both promotional and retail applications," says Michael Williams, president of Access. 3-D President and Creative Director Mark Diamond's original holographic works are exhibited in the Museum of Holography at the Massachusetts Institute of Technology, a museum of which he was a founding member.

$\pi$EW MEDIA'S RETAIL PRODUCT. New Media Telecommunications Inc. of La Jolla, Calif., has announced a series of low-cost phonecards tailored for sale via retailers and mass merchants. Called the New Media International Phone Card, the new calling cards are available in $\$ 5, \$ 10, \$ 20$ and $\$ 50$ increments and offer discounted domestic and international long distance calling. The cards are NMTI's first large scale venture into the consumer retail market.

STS BUYS 50 MILLION MINUTES. Strategic Telecom Systems has made the largest single purchase of long distance telephone time for prepaid calling cards in industry history with its purchase of 50 million minutes of long distance time from major long distance carrier
 MCI. Under the terms of the multi-million dollar agreement, MCI will provide STS a complete range of advanced network services. The $\$ 5$ million purchase amounts to more than 95 years of continuous long distance time. STS markets and distributes prepaid long distance telephone cards through a nationwide network of more than 200,000 independent distributors.

## ET THE PRESSES ROLL. Worldwide Digital

 has purchased a second $\$ 1$ million digital color off-set press. The Woodstock, Ill.-based phonecard printer will target short-run digital printing, said President Mark Demarest, citing a dramatic increase in the customer base. Worldwide pledges cost-effective short runs and delivery in 10 days or less.POINTS OF ACTIVATION. GTS Canada, CIBC and Manitoba Telephone Systems have teamed up to develop a point-of-sale activation system for prepaid long-distance phonecards sold in Canada. That means consumers can buy a long-distance phonecard and activate it with any amount they desire at the time of purchase, using the cards to call more than 240 countries from anywhere in Canada or the U.S. The cards, carrying no initial value, will be activated by retailers using a CIBC point-of-sale terminal. CIBC is Canada's second largest financial institution. Manitoba
Telephone will provide and maintain the prepaid service platform; Stentor member companies will provide and maintain the network services. A pilot program is scheduled for 12 retail stores in Winnipeg, Vancouver, Calgary, Edmonton, Thunder Bay, Ottawa, Moncton and Halifax.

In the U.S., San Francisco-based HT Technologies, Inc. has introduced the point-of-sale activation phonecard. Deke Sinclair, HT's vice president of sales, said because these cards are activated only when the consumer makes a purchase, they can be displayed in highly visible areas. Images on these new phonecards include a San Francisco collage and an Americana series, which includes Mount Rushmore, the Statue of Liberty and the White House. The point-of-sale activation phonecards are available in several different dollar increments.

## HOLIDAY SALE

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Carry your favorite cards to shows! The Mini album includes 5 pages for holding 10 moneycards. The pages are crystal clear on both sides with 2 pockets on one side. Album is $5^{\prime \prime} \times 61 / 4^{\prime \prime}$ and holds 15 pages.
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## Moneycard Pocket Album

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Item 087017.\$21.95 \$20.50

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## Jumbo Refill pages

With two pockets on each page, these are the perfect pages to hold jumbo cards or cards contained in a sealed envelope. These pages come in packages of 10 and are $8^{\prime \prime} \times 93 / 4^{\prime \prime}$. Item 087019. $\qquad$ . $\$ 9.97 \$ 6.95$

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Issues available: September 1994, November 1994, December 1994, January 1995, February 1995, June 1995, July 1995, August 1995, October 1995, December 1995, February 1996, May 1996, June 1996, July 1996, August 1996, September 1996, October 1996, December 1996. All back issues are $\$ 4.00$ each including postage and handling.


# Groups provide valuable service to many hobbyists 

by Bob Brill

A$s$ more and more collectors come to the phonecard collecting table, collector clubs are growing as well. Participating in such clubs may be a way to give a boost to the hobby and to the individual collector.

A look at moneycard collector clubs shows that their growth in many ways mirrors the hobby itself: overseas clubs, benefitting by longer exposure to the hobby, seem to be further developed, and, little surprise, there are many foreign members in U.S. collector clubs. Organizers of collector clubs in the United States report mixed results from their efforts, but are universal in their agreement that the hobby needs more time to grow.

There are three basic types of collector clubs in the U.S. and Canada - those set up by card issuers, clubs established by dealers or ones organized by collectors themselves. Whether they are a success depends on to whom you talk.

One club that got off to a quick start is that of KARS Unlimited, an Ormond Beach, Fla. dealership. Kathy Shapiro of KARS Unlimited started a club and is working with the International Telecard Association on its future involvement in such arenas. Her latest effort deals with collectors of stored value cards.
"As an authorized VISA Cash card distributor for the Olympics we built a large following of those who are interested in stored value cards, which are pricy," said Shapiro. "Enough people wanted to purchase them, so we started a club."

Within two weeks, almost 100 people had joined the club. Many are from Europe.


U S WEST / Bell Canada / GTE / PTT Telecom (Netherlands); Joint Global Card Series (4 cards); $\$ 5$ denomination each; 8,000 issued; October 1996. This set was unveiled at CardEx '96 in Maastricht, the Netherlands, and is offered to U S WEST collector club members in a September newsletter.

For a $\$ 79.95$ charter membership ( $\$ 10$ annual renewal fee) members get a quarterly newsletter, an album, six sleeves and an introductory packet including six cards with a total value of about $\$ 90$. They also get discount prices. The discounts amount to about 10 percent or more with higher dollar cards. Layaway plans also are available.
"We might sell a $\$ 45$ card for $\$ 40$ to a club member but as the prices go up the discounts may be larger," said Shapiro. "Some of these cards are hard to get into stock and will only be offered to club members. At $\$ 500$ per card, there may only be four or five available."

U S WEST is happy with its club, which connects to 1,600 members, many from Asia and Europe.
"The reception has been terrific and we have built a data base where we mail worldwide," said Randy Tada, the marketing manager for U S WEST. "We have some people who have a standing order on their Visa or MasterCard for every U S WEST card which comes out." U S WEST doesn't require a fee, but you must order $\$ 50$ or more annually to be a member in good standing. The club offers several promotions, a quarterly newsletter, free shipping and up to 25 percent discounts on cards.

Two other successful clubs are backed by phone companies - NYNEX and Bell Canada. Started in 1994, the NYNEX club is the oldest of the clubs operated by the Baby Bells.
"The purpose of our club is to accommodate the collectors of NYNEX change cards which are inserted into pay phones," said Jerry Epping, the club's director. Of the 1,000 members in the club, 40 percent are
outside the U.S., 33 percent are NYNEX employees and the balance are mainly new American-based collectors, dealers and distributors.

Epping says the club charges an annual fee of $\$ 15$ ( $\$ 10$ for employees). For that they get a quarterly newsletter and occasionally special cards are offered to club members first. As for clubs themselves, Epping says they are not the issue.
"The question is more of what is the future of collecting phonecards in the U.S.?" He said. "In 1994 there was a tremendous amount of enthusiasm and it's now settled down. There is some expansion but not as rapidly as there was three years ago." He feels the future is solid but it will not skyrocket - steady growth should occur and it's possible for clubs to help ensure that growth.

Diane Godin runs the collectors club for Bell Canada. The key difference between this club and the others is the cost. There isn't one. Members receive a catalog of Bell Canada cards. Launched about a year ago at a show in the Netherlands, Godin claims 4,000 members worldwide.
"It is going pretty well and we have members everywhere except for Africa," said Godin. "We have a lot of collectors in Quebec and Ontario as well." She says while there are no promotional cards being offered currently, the future may hold something different, though she was mum on 1997 plans. For now, the catalog serves as the newsletter detailing new offerings. The club does offer an Internet site where collectors can exchange and sell cards. Among the most popular Bell Canada cards was the Coca Cola Santa Claus.

Other phone companies have clubs as well, including Pacific Bell and Southwestern Bell, and network marketing companies such as Seamless Technologies ("The Telergist Society") and Dynamic Technologies ("Diamond Phone Club") and Destiny Telecomm also offer collectors' clubs.

HT Technologies began a club in August but it's been a slow process. For $\$ 1$, HT sends club members 10 cards to get started, and


Washington, D.C.
Phonecard Collectors Group; Capital Dome; 5 units; 50 cards issued; May 1996. they get a newsletter. Based on a commitment of three months, HT sends out four cards each month for $\$ 19.95$. Response has not been overwhelming. "When we first started it we were thinking of membership in the thousands and maybe that was too much right away, too hopeful," said Heather Olson, the public relations and event coordinator.
"So far, we've gotten quite a few responses, but not as many as we'd hoped for," Olson said. She says the company is now inserting club membership
applications into magazines around the world, including one in Germany.

Not all clubs get off the ground. Both Jim Silva in California and Roger Streit in New Jersey, have tried their hand at the club offering.
"I did put a message on CompuServe but never got a response," said Streit of International Phonecard Exchange. "I might have had more than a minimal response if I'd have pushed it harder." Silva had a similar experience and admitted time was a big factor.

Both pointed to The


NYNEX; Collector's Club; \$1 denomination; 3,000 issued; September 1995. Washington, D.C. Phonecard Collectors Group as probably the most successful of the "grass roots" clubs. Tom Zelinski, who co-founded the group with his wife, Susan, described the club as a loosely knit group, but one of dedicated collectors.

The group's original eight members include Moneycard Collector senior contributing writer Art Becker, whom Zelinski credited as a major force. The club claims title to being the oldest and largest independent phonecard collectors group in the United States. Its first anniversary was Nov. 9.

Becker pushes the fun angle. "Don't start off having any rules and forget about by-laws," he tells anyone interested in starting a club. "It's not that difficult if you find some collectors. Just agree to get together."

The lack of formal structure is seen as a key element to the group's success. "Why hit them with $\$ 20$ or $\$ 50$ dues when they are all just interested in trying to get the hobby going?" Zelinski asked. He lauded Grapevine Telecards for providing the company hundreds of dollars worth of free cards.

About a dozen of the club's 20 or so members show up every six weeks at the food court of the Pentagon City Mall in Arlington, Va., to discuss prices, trends and Internet gossip, Zelinski says. "It's never a boring meeting."

Another club, founded in April, has a more formal structure and is designed for dealers and collectors. The International Phonecard Collectors club is intended to give collectors a way to reach other collectors. Bruce Harmon of Acme Telecards Inc. and a columnist for Moneycard Collector, is the IPC president. Plans include a newsletter, a website and sponsorship of a phonecard show. Membership is $\$ 15$ a year and includes a commemorative IPC phonecard.

Finding collectors to form a club may be a challenge, because the hobby is still relatively small. The International Telecard Association has looked into building a club through a brochure and newsletter but the project has taken a back seat to more pressing needs.
"We are facing more important things right now, such as dealing with regulations," said Sam Karides, the ITA's director of development. "We've done some basic research and we will do the newsletter and will help develop clubs to be affiliated with the ITA. Funding is a major challenge."

Karides said the ITA is not interested in using the club as a database. A database is at the heart of most clubs in any collector field. The general purpose is two-fold: First, companies and dealers want to help bring more collectors into the field and expand the industry. Second, building a club data base provides opportunities to sell upcoming as well as old issues.

One interesting club is run by Gary Lindberg, part-time dealer and owner of J\&G Cards in Deforest, Wis. It isn't backed by Ameritech but deals only with Ameritech phonecards.
"We serve as a clearing house for information on Ameritech prepaid cards and we basically put out a newsletter," said Lindberg. "Ameritech is not interested in having a club, but a lot of people do collect their cards." The club has no membership fee but Lindberg says if the mailing list grows too big he may have to charge to cover the postage.

As far as a database for collectors, he says he won't let anybody have access to it. He does use it to sell his own cards. "I don't expect to make anything on this club," he said. "For me, it's just a hobby."

Internationally, as expected, clubs meet somewhat
more frequently and there are many more shows for collectors to attend. The World Wide Web lists several clubs in Europe, Israel and winding down to Freemantle, Australia where a club meets at a fast-food place called "Captain Munchies."

Those who are thinking about starting a club domestically may want to take a page from that club, the Phonecard Collectors Group of Western Australia. Founded in 1992 by George Crafter of Nedlands and given a boost by Lionel Richards of Captain Munchies in Freemantle, the club is highly organized and growing.

The group boasts more than 100 people with attendance at monthly meetings running between 30 and 50 . With a $\$ 15$ membership fee ( $\$ 20$ for members outside the continent) the club offers a 20 -page monthly journal. The journal lays out more of a social agenda and monthly meetings often take place in homes under the guise of a pot luck. Members bring food and participate in a social atmosphere.

The group is designed for fun, all based in the phonecard-collecting hobby. They've even worked on putting together an annual card show. Richards is a promotion-minded businessman who has produced a "Captain Munchies" phonecard.
"It just goes to show what can be done with a bit of enthusiasm and commitment," said Crafter. "It's been rather exciting."

Crafter can be reached at PO Box 58, Nedlands, Western Australia 6009.

## Your fomments are welrome!

We report on some phonecard collector clubs beginning on Page 41 of this month's edition, but realize that there are more groups out there.
We also would like to know more about collectors who collect comic book, comic strip and cartoon images.
Please share your experiences and opinions on either or both topics by filling out the brief questionnaire, below.
Fax (937) 498-0876 or mail your responses to Moneycard Collector, P.0. Box 783, Sidney, 0H 45365 by Dec. 24. We will use the information in future articles on those topics. To compensate you for your time, we'll send you a coupon for $\$ 5$ off the upcoming Moneycard catalog (Sorry! If you have filled out a previous survey, you can only claim one coupon).

## Collector clubs

1. Do you belong to a collector club/s? $\square$ Yes, one $\quad$ Yes, more than one No
2. If "Yes," is the club:
$\square$ Organized by collectors Run by an issuer
$\square$ Dealer operated Part of a network marketing company Other:
3. If "No," why not?:
$\square$ Dues/fees are too high Not enough value for benefits received Other:

Please rate the following statements, with " 0 " meaning strong disagreement and " 4 " meaning complete agreement.
4. Collector clubs provide a valuable service and help the hobby grow.
5. Clubs operated by card issuers or dealers are more of a benefit to the companies than to collectors.
6. Collectors can find good card bargains by belonging to a club.
$\begin{array}{llllll}0 & 1 & 2 & 3 & 4\end{array}$
8. What do you find the most valuable aspect of belonging to a club?

## Comic and cartoon images

1. Do you collect comic book, comic strip or cartoon images on phonecards? $\square$ Yes $\square$ No
2. How much of your collection is devoted to such cards? $\square$ less than $25 \% \quad \square 25-50 \% \quad \square 51-75 \% \quad \square 5-100 \%$
3. What is the biggest problem in keeping track of comic and cartoon images?
Can't find information about new issues
$\square$ There is a glut of such cards on the market
$\square$ There is a scarcity of such cards on the market $\square$ Other
4. Please list your favorite comic and cartoon images:
5. Additional comments about comic and cartoon images on cards?
[^1]
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## LOOK FOR INTERNET SITES FOR PHONECARDS IN THE FEBRUARY SPOTLIGHT!

FEBRUARY
Phonecard Internet Sites
Deadline: 11/22

## MARCH

Comic/ Cartoon
Cards
Deadline: 12/20
APRIL
Promotional
Cards
Deadline: 1/24
MAY
RBOC Cards
Deadline: 2/21
JUNE
Aviation Cards
Deadline: 3/21
JULY
Sports Cards
Deadline: 4/25
NONEICHATIT
Interactive Cards Deadline: 5/23

## SEPTEMBER

Printers
Deadline: 6/25
OCTOBER
Smart Card Issuers
\& Related
Manufacturers Deadline: 7/25
NOVEMBER
MLM and Network Marketing
Companies
Deadline: $8 / 25$
DECEMBER
Vending Machines Deadline: 9/26

## SHOU STOPPERS

$T$he show cards were out in force for the TeleCard World East '96 show, held in late September at the Jacob K. Javits Center in New York City.
Organizers said that they anticipated attendance would be down from 1995, and it was. An estimated 8,500 showed up, compared to 11,000 last year.

Leading the multitude of new show cards was Continental Plastic Card's "Statue of Liberty Centennial," which featured both standard and jumbo cards packaged in a eyecatching folder. Runners-up included entries by NACT; TotalTel; Mercury Marketing; Caulastics Inc.; PowerTel Communications Inc.; and GST Net.


Continental Plastic Card; Statue of Liberty Centennial; 20 minutes (jumbo), 10 minutes (standard); 250 of each issued; September 1996.


Mercury Marketing; Freedom Fire; 25 units; 1,000 issued; September 1996.


Cable \& Wireless; New York Skyline; 5 minutes; 1,500 issued; September 1996.


Colorfast; Numbers \& Skyline; 10 units; 250 issued; September 1996.


SSI; Carnegie Deli; 1 minute; 500 issued; September 1996.


Zenex; Brooklyn Bridge at Night; 5 units; quantity unavailable; September 1996.


Powell Associates; Pony Express; 5 units; 1,200 issued; September 1996.


Communications Design Group; N.Y. Subway Station; 5 minutes each; 500 of each issued; September 1996.

Avariety of issuers have unwrapped their holiday cards, a collection as bright and different as the decorations on a Christmas tree. From die-cut snowflakes to a surfing Santa, most collectors might be tempted to proclaim "ho ho ho" when they see these Yule treasures.


Bell Canada; Santa Claus Hello! Phone Pass; \$20 denomination; quantity unavailable; October 1996;

Bell Canada's A.E. "Al" Page (pictured), Stentor national marketing manager of prepaid LD card services, is the man behind the Santa Claus whiskers in the Hello! phonecard. In addition to modeling for the card, Page performs Santa duties in Ottawa, Canada, parades and visits hospitals, parties and malls.

NYNEX;
Snowman; $\$ 10$ denomination; 20,000 issued, 2,000 with 1996 overlay;
 October 1996.


## USA Card; Cracker

 Jack Christmas; 10-, 12- and 15-units; 2,500 issued ( 1,893 10-unit; 500 12-unit and 107 15-unit); December 1996.A scratch-off reveals the denomination.


Hannibal
Commuications; 'Twas the Night; variable
denominations; 1,500 issued; November 1996.


AT\&T; Holiday Prepaid four-card series; 15 minutes each; quantity unavailable; October 1996.

One Snowflake Ornament phonecard was offered free for every two AT\&T prepaid cards that were purchased. The deadline for the Snowflake offer is Dec. 31 .


Pacific Bell; Surfing Santa; \$5 denomination; quantity unavailable; October 1996.
Pac Bell also has $\$ 10$ Mountain Pine and \$20 Christmas Ornament phonecards (not shown) as part of its threecard holiday-themed releases.


U S WEST; Holiday Trees; \$5 denomination; 5,000 issued; November 1996.

The U S WEST design was a result of a contest among art schools in Seattle, Portland, Denver, Phoenix and Minneapolis. George Streeter, a senior art student in Phoenix, created the design.

| THE KING'S |
| :--- |
| 'WINDOWS OF |
| THE SOUL.' An |
| $\begin{array}{l}\text { Elvis package of } \\ \text { phonecards and } \\ \text { music is sure to be }\end{array}$ | a prized holiday gift for the phonecard collector, Elvis fan and rock 'n' roll historian.

AmeriVox boasts seven Elvis Presley "firsts" on its "Windows of the Soul" combo phonecard CD and Elvisshaped picture dise package, featuring a never-before-approved-and-released Elvis
 interview and set of concert extracts.
Each album offers two phonecards, one of Elvis eating cake at a charity event (compact dise/phonecard), the other a closeup of his eyes (picture disc/phonecard).
Each card has 5 minutes of domestic time, or 1 unit of international time and the mintage is open-ended. They are available only as part of the CD/LP album. The packages were available internationally Aug. 1 and widespread distribution in the U.S. began Nov. 1.
 packaging is almost as striking as the World War II fighter plane phonecards inside. In addition to a cover photograph that almost flies off the folder, it provides information about each plane's specifications and history. Each card has $5 \mathrm{~min}^{-}$ utes of phone time, and 1,600 sets were made. "Chosts" is world-renowned for a variety of aviation-related products such as calendars, posters and books.

# All Phonecards Great and Small <br> Collectors can cuddle up to animal themes 

by Victoria Stone

When it comes to phonecards, the Animal Kingdom rules! Without a doubt, animals are the most popular subject for phonecards worldwide.

When I began collecting more than a year ago, it was an animal attraction: I never would have started to collect phonecards if I didn't like animals. Many people are brought into the hobby in such a manner - a certain theme catches their eye and they are hooked.

## Arranging Your Animal Cards

With the wide variety of animals pictured on cards, arranging your collection could quickly become a zoo. Sorting them by species could work, but while it is a striking way to display a collection, it might become time consuming, and pricing or trading could be a chore. I suggest arranging your cards by country, then issuer. All major catalogs and price guides in the industry also arrange by issuer, so if you plan to spend an afternoon (or more, depending on how big


AT\&T; 101
Dalmatians; 5 min-
utes; 5,000 five card sets; October 1996. your collection is!') valuing your own collection, you can save a lot of time by keeping cards by the same issuer together.

## Animal art cards

Not all animal cards are photographs, of course; some are reproductions of paintings, sketches, sculptures or other mediums.

Artist renderings of animals can be breathtaking, and when purchasing or trading, in addition to normal considerations make certain you get a card with crisp color and a clear image.

Any work of art will lose something as


Aero Wave Communications; Cats, Dog \&
Bone Phone; 25 units; quantity unknown; 1994.
it is miniaturized onto a phonecard, but some issuers have been particularly successful at maintaining the beauty of an original work. If you haven't seen the set of eight William J. Shimmel cards by Mercury Marketing, you are missing some spectacular collector phonecards. The reproduction quality is superb, and the cards have won several awards. The cards also are available in jumbo sizes.

## On an international safari

A collector's experience is enhanced by trading with other collectors, especially those from other countries. For the animal theme collector, collecting foreign cards is a definite plus. U.S. companies make beautiful cards, but foreign issuers bring the benefit of years of experience and often offer top-notch design, imaging and quality.

Issuers in the U.S. have incorporated animals into their phonecard designs since the industry beginnings. As with many early cards, the American bald eagle is most widely used animal on U.S. phonecards.

Internationally, phone companies make many striking animal cards. Both Australia and New Zealand already have an evolutionary advantage over other countries in the first place, or at least Charles Darwin would think so. Everything from kangaroos and turtles to Antarctic species such as penguins and seals are "game" for phonecard subjects.

If I were forced to pick one card animal card above all others as the most precious image I've


Kembali Australia; Makulu's Kiss; 50-, 100- and 150-units; quantity unavailable; September 1996.

seen, it would have to be "Makulu's Kiss" by Kembali Australia. Makulu, a Roths-child giraffe, was born more than a year ago in Perth Zoo in Western Australia, the first zoo birth of that rare species since 1938. The card depicts Makulu's mother, Misha, planting a smooch on her baby's head. More than 10,000 cards were released in $50-, 100$ - and 150 -unit denominations.

## Cards for the birds

Internationally, birds set themselves forth as being one of the more abundant animal themes.

There's no denying countries in tropical climates harbor bird species of unspeakable beauty. BaTelCo, the national phone company of the Bahamas, produced the chip-based "Bahama Parrot" phone card, an endangered species.

Canada also holds some exquisite fowl. Bell Canada captured a loon on one their early cards. This is a particularly lovely card because of the colors of the sunset reproduced nicely on the card; it's very warm.

## Collector's best friend

If you don't have a dog, chances are you know someone who does. And if you don't have a phonecard with a dog on it, well, how can you call yourself a collector of animal cards?

Innovative Telecom Corp. recently produced a neat card for a neat dog. Kuma, a five-year-old Akita, lost his right hind leg when he was eight months old; he was hit by a truck. His owner, John Weaver of Oregon, refused to put him to sleep and instead, designed a prosthetic leg for Kuma. Kuma travels around the country and visits children's hospitals to give inspiration to children with physical impairments.

Aerowave Communications released a funny card in 1994: a dog with a bone phone on a background of adoring cats. According to the Hiscocks and Garibaldi catalog, a "bone" is slang for "phone" in the UK.

Disney recently released five AT\&T phonecards for the new "101 Dalmatians" movie. They are available free from the Disney Catalog if you purchase a sweatshirt for about $\$ 50$. Only 5,000 sets of the five-minute cards were produced. And they're just what you'd expect from Disney: so cute you gotta say "awwww!"

## Save the animals

Without a doubt, I cannot imagine a better application for phonecards than as fundraising aids. I'm not alone in that opinion: there are plenty of charities who have looked toward this industry for help in raising needed funds.

After Hurricane Andrew inflicted damage upon the Metrozoo of South Miami, Fla. in 1992, the zoo created 1,000 five-card sets in conjunction with Teleworld International to raise money to fight damage to the zoo.

Of the billions of phonecards that have been generated worldwide in the last 20 years, many of them bear an animal image. That's one thing that's exciting about this theme: you won't likely run out of cards to collect and there's no way


Innovative Telecom Corporation; His Name is Kuma; 10 units; $\mathbf{1 , 8 0 0}$ issued; October 1996.
you'll ever get them all. But you'll have fun trying!

## MC

Tori Stone is the cataloguer and staff writer of Moneycard Collector.
 8 A Winaine Peam Democratic National Committee

International, Inc.; Walls of the Wild: Gorilla; 1,000 sets of five issued; February 1995.


Teleworld


Win in ' 96
Set of 3
1,000 issued


Clinton / Gore - 6,500 issued
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w4952 U. S. Hwy 10 • Durand, WI 54736 715-672-8678 • Fax 715-672-5264 his month you'll notice a big change in "America's Most Wanted." Recognizing that the difference between the first and last ranking is sometimes very small, our staff thought it would be less confusing to display the top cards each month without numbering them. Of course, all the other information and comments that our readers are used to seeing is still here. The change helps emphasize what collectors have known all along - every card here is a winner!


## MICHAEL JORDAN SIGNATURE

 CARD \& JUMBO. LDDS WorldCom,10 minutes (Signature) and 50 minutes (Jumbo); 3,000 (Signature) and 2,500 (Jumbo) issued; October 1996. One of the most popular basketball players of all time is at it again, this one with a facsimile signature and multiple images. We recommend that collectors purchase these cards now.

## BETTY BOOP AT

ANAHEIM. American National
Phone Card; 3 minutes, 1,000 issued; August 1996. Betty wel-
 Collector's Expo at the Disneyland Hotel.

DEMOCRATIC CONVENTION, SET OF 8.
Ameritech; \$337, 1,500 issued; August 1996. Although the face value of this set could scare some,
 fear not! Half of the set is for cellular use and already has expired, so the active portion of the set is only $\$ 37.00$. Seven of the eight cards combine to make a puzzle. The mintages vary from 1,500 to 16,500 . The lowest mintage, the $\$ 5$ card, will become especially valuable.


## THE ENCHANTED <br> FOREST. Mercury Marketing;

 3 units; 1,000 issued; August 1996. This splendid card was issued for the Southern California Collector's Expo and is one of several popular cards that lucky attendees received.
## NYNEX PIONEERS. AT\&T;

11 Minute/ $\$ 4.95 ; 5,000$ issued; May 1996. Real telephone history on this one! The first telephone, with Mr. Bell and Mr. Watson. This card carries both the AT\&T logo and the NYNEX logo (a first),
 and an unusual denomination.


CINDERELLA'S CASTLE SET
OF 2. Vista United; $\$ 10$ \& $\$ 20$ denominations; 10,000 issued; May 1996. Disney designed the Castle set, available on the grounds through vending machines, to test the buying habits of visitors to Disney World.


## DAIRY QUEEN MISTY SLUSH. Telenova; 5 minutes; 1,000 issued; April 1996. Telenova chose AT\&T to host this tasty telecard. Sit back and enjoy!



## GARFIELD THE

 MAGICIAN. ACMI; 4 units; 425 issued; July 1996. The low mintage makes this one magic. The card was released at the Southern California Collector's Expo.
## PINK PANTHER AT LONG BEACH. USACard;

10 units, 1,000 issued; September 1996. This could be a treat for coin collectors, too! Inspector Closeau takes the Pink Panther into custody for possession of a 1933 gold Double Eagle. In 1933, a presidential order made it illegal for Americans to own gold bullion privately.


NABISCO SNACKWELL'S.
DeltaCom; 15 minutes; 500 issued; September 1996. The low mintage makes this a nice addition to any corporate logo collection. See "Corporate Corner," Page 10.

CRAYOLA II. KARS/
Telenova; 10 minutes; 1,500 issued; July 1996. This issue remains a best seller; the first Crayola topped the $\$ 60$ mark.


America's Most Wanted is compiled monthly by Moneycard Collector and written by dealer Steve Eyer of Mount Zion, Ill. All dealers are encouraged fax a list of their company's top 10 best-selling cards before the 20th of each month.
. . .

This month's listings courtesy of B\&B Fone Cards \& Promotions, Blue Ribbon, Fiedler \& Associates, Global
Telecard Company, JR's Telecards, L\&G Telecards, LM
Collectibles, Phonecard Connection, Powell Associates, Sears Phone Card Department, Steve Eyer, Telenova, TW
Phonecards and USA Card.


## Bright idea for a card

Blue Ribbon; Thomas Alva Edison; 10 minutes; 1,000 issued; September 1996; (908) 725-4645.

Image is a night view of the famous inventor's Milan, Ohio, birthplace with a model of the first incandescent light superimposed. The card commemorates 1997 as the 150th anniversary of Edison's birth and is intended to raise funds for the birthplace museum.


## Hearing the word

LGI Telecom Inc.; Bible Card Spanish Edition; 20 minutes; 5,000 issued; July 1996; call (818) 472-7360.

Callers using the phonecard can hear a series of Biblical promises. The first edition is in Spanish; an English version also is planned.

## Up, up and away with ITS set

Interactive Telecard Services; Hot Air Balloon Championship four-card set; 5 minutes each; quantity

unknown;
September 1996.
Cards commemorating the hot air balloon event in Columbia, Mo., were designed as retail cards, but erroneously read "No resale value" on the reverse. Sales were stopped when the error was discovered. ITS declined to say how many were released.

## KISS on cards

Creative Communications


International, Inc.; KISS My Access five-card set plus two bonus cards; $\$ 25$ each; 1,000 of each in first release; (281) 529-4750.

The flamboyant rock group's 199697 reunion tour the quartet's first appearance together in concert in more than 17 years - is the topic of these phonecards. There five interactive KISS My Access cards, with two bonus cards, as well as nine images in blister packs called "KISS Kollectibles," no mintage determined, and 6,000 "tour" cards.

## Not just blowing smoke

TotalTel; Cigar Afficianado Demi Moore; 5 units; 1,000 issued; September 1996; (201) 812-1100.

Cards were distributed at
 private cigar party to benefit the Make-AWish Foundation. Few are available to collectors.


## Happy Pink Year!

USA Card; Pink Panther New Year; 10 units, 1997 issued; December 1996; (303) 777-3034 for referral.
Cards marking the new year are available from any USA Card dealer. The New Year's card is the seventh in the Pink Panther series, and the fourth holiday card - joining Halloween, Christmas and Valentine's Day. Plans for an Easter Pink Panther Easter card are in the works.


## Promoting Colorado tourism

Interactive Telecard Services; Colorado Ski Country; 3 minutes; 5,000 issued; September 1996; (804) 644-6964.

The Colorado Ski Country organization used card to promote awareness, increase trade show traffic.


## BellSouth's prepaid cellular cards

BellSouth Cellular Corp; South Florida Market four-card series; $\$ 10, \$ 30, \$ 60$, $\$ 100$ denominations; quantity unavailable; October 1996.

Prepaid cellular cards are aimed at budget-conscious customers in BellSouth's South Florida market and can only be purchased at BellSouth's Miami area offices, not over the phone.

## Great pumpkin card

Telenova; Happy Halloween; 5 minutes; 550 issued; September 1996; (802) 457-9000.

Card, with time carried by Cable \&


Wireless, designed for collectors looking for a Halloween treat.

## Tropicana telecard

Grapevine Telecards; Tropicana

"Trop In \&
Chill Out"; 10 units; 500 issued; September 1996; (415) 331-1298.
Card was produced for a campus student-tasting program by Tropicana's advertising agency.

## Eagle hologram card

Fast Light
Inc.; Eagle


Hologram;
5 minutes; 5,000 issued; September 1996; (913) 649-4666.

Company's first card was introduced at New York Telecard World East '96. Time is provided by ACMI.

## Slick as ice

Mountain America Technologies; Colorado Avalanche Puck; 5 minutes; 996 issued; November 1996; (719) 576-4644.

First of six monthly pucks containing telephone time. Pucks are being sold by the hockey team at its stadium and in various stores in Denver and Colorado Springs. Complete set available with hockey stick that mounts on the wall.


## Wolverine telecard issued

Hannibal Communications; University of Michigan Stadium; 10 minutes; 1,500 issued; September 1996; (800) 462-5836.

Phonecard is offered by M-DEN of Ann Arbor, Mich., through its 1996-97 merchandising catalogue and five retail outlets around Ann Arbor.

## Racing with Black Gold

Finish Line; Black Gold Jumbo four-card set; \$25 denomination; 2,650 of each issued; October 1996; (800) 676-3226.

There are 2,650 each of phonecards featuring Terry Labonte, Jeff Gordon, Ernie Ervan and Bill Elliott. Each card carries 50 minutes of time and is gold foil stamped with the driver's signature in gold. There is one in every box of Black Gold trading cards.


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